# 100

EXPORTERS AND EXPORT-ORIENTED COMPANIES OF LENINGRAD REGION, RUSSIA





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# WELCOME ADDRESS BY THE GOVERNOR OF THE LENINGRAD REGION



Dear Friends,

The economics of the Leningrad Region continues its progressive advance. Our region has been exporting manufactured products in one-half of all countries of the world for past six years. This is a high indication of export orientation of the territory, wide specialization of produced items that are offered in the international market. Therefore, support of export becomes particularly important for us.

One of the forms of such support is preparation of the catalogue "100 Exporters of the Leningrad Region" which can be found hereby. There you will find detailed information on the companies working in foreign markets. Their products are competitive, desired, and we have no doubts they will remain as such in future.

I hope our Catalogue will help our foreign colleagues to be better oriented in the variety of export proposals of the region and become a good guidance for them in their search for new business partners.

The Government of the Leningrad Region, in their turn, will continue making every effort to ensure the most favourable conditions for export of goods and services from our region and that all the goods and services that are worth to be introduced in foreign markets meet their buyers.

I wish our potential partners successful cooperation with the companies of the Leningrad Region, new positive contacts and profitable deals.

Governor of the Leningrad Region **Aleksandr Drozdenko** 

# WELCOME ADDRESS BY THE DEPUTY CHAIR OF THE GOVERNMENT OF THE LENINGRAD REGION



Dear Colleagues,

Support for the export activities of companies is one of the development priorities of Russia. The Leningrad Region has always been an active exporting territory. Over the past five years, the number of exporters in the Leningrad Region has doubled, and the increase in non-resource exports has comprised 20%.

Our task is to stimulate the export activities of companies using effective support measures and creating favourable conditions. This will help the business companies to produce goods and services which are desired in the foreign market. A special institute for the development of export activities – the Leningrad Region Industry Development Center – was created and now operates in our region. Today, the center actively provides assistance to companies and renders all the variety of services related to access to the international market.

We are open to cooperation and stand assured of the quality of products made by the companies of the Leningrad Region. I hope this catalogue will become a good assistant in development of your business.

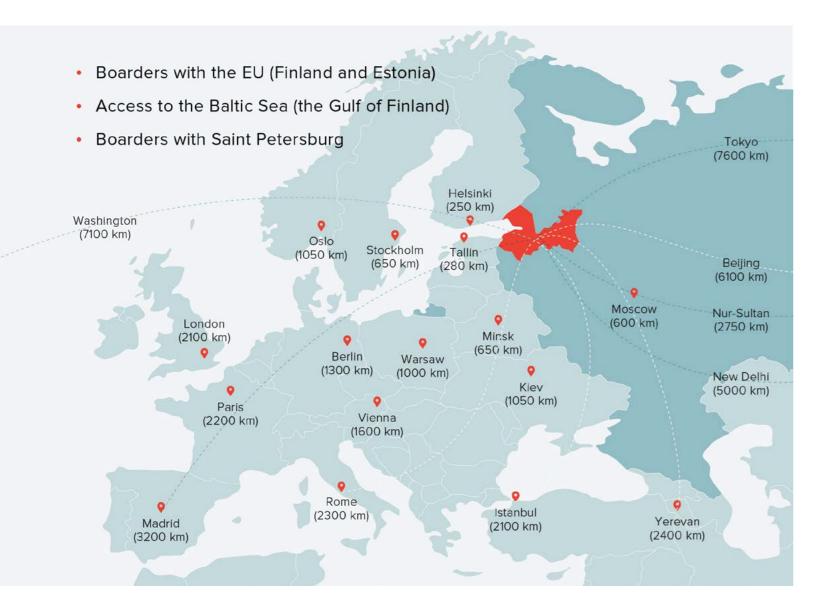
Deputy Chair of the Government of the Leningrad Region

**Dmitry Yalov** 

# **GENERAL INFORMATION ABOUT**

# THE LENINGRAD REGION

# LENINGRAD REGION IS LOCATED IN THE NORTHWEST OF THE EUROPEAN PART OF THE RUSSIAN FEDERATION











4 seaports







**Pulkovo** International Airport (St. Petersburg)



83.9 thousand sq. kilometers — total area



1.8 million people — population



> 1 trillion rubles — GRP of the Leningrad Region in 2018

# LENINGRAD REGION IS ONE OF THE LARGEST INDUSTRIAL CENTERS OF RUSSIA

The Leningrad Region industry basis is more than 700 active small, medium and large enterprises (number of employees > 140 thousand people)



# 104.9%

industrial production index



# **1,214.4** billion rub

amount of shipped goods of own production



# 128.5 billion rub

fixed capital expenditures in industry

# **Major industries:**



Car manufacturing



Shipbuilding industry



**Petrochemical facilities** 



Agro-industry



**Timber processing industry** 



**Construction industry** 



Machines manufacture



**Tourism** 

Leningrad Region is one of the leaders in exports among the regions of Russia

> \$ 7.1 billion

total regional exports in 2018

> \$ 2.6 billion

non-commodity exports in 2018

> 550 organizations

amount of exporters of products and services in 2018

> 130 countries

area of export supplies of the regional organizations

**WINNER OF THE CONTEST "EXPORTER OF THE YEAR 2017" AMONG THE REGIONS OF RUSSIAN FEDERATION** 

# **EXPORT SUPPORT**

# IN THE LENINGRAD REGION

Support for enterprises' export activities is one of the Russian Federation development priorities. The Government of the Russian Federation is committed to stimulate the export activities of small and medium-sized enterprises that implement their activities at the regional and municipal levels through support measures and creating a favorable environment for entrepreneurs to produce goods and services that are in demand in the foreign market. The volume of non-resource non-energy exports should reach \$250 billion by 2024.

Choosing a Russian enterprise as a partner, you make the right choice and you can be sure that all contractual obligations will be fulfilled completely, since one of the main conditions for state support provision to Russian exporters is fulfillment of all the obligations undertaken to foreign contractors. Most of the enterprises presented in the catalogue receive various export support.

If you decide to choose a regional company as a partner, a special agent of the Government of the Russian Federation, Roseximbank, can provide you or your partner bank with borrowed funds to purchase products from Russian enterprises. Russian exporters are entitled to receive a VAT recovery after providing the regulator with the necessary information on the export contract performance, which serves as an additional confirmation of the reliability of transactions with Russian companies. In addition, they have access to various financial support tools, including expenses for logistics and transportation, certification and product adaptation to the requirements of foreign markets.



In the Leningrad Region, a special institute for the development of export activities is the regional Export Support Center (division of Industry Development Center of the Leningrad Region). Over the past 5 years, the number of exporters in the Leningrad Region has doubled, and the increase in non-resource non-energy exports has comprised 20%. The main task of the center is to search for promising companies, develop their export competencies and provide export contracts.

# **Services of the Export support center:**

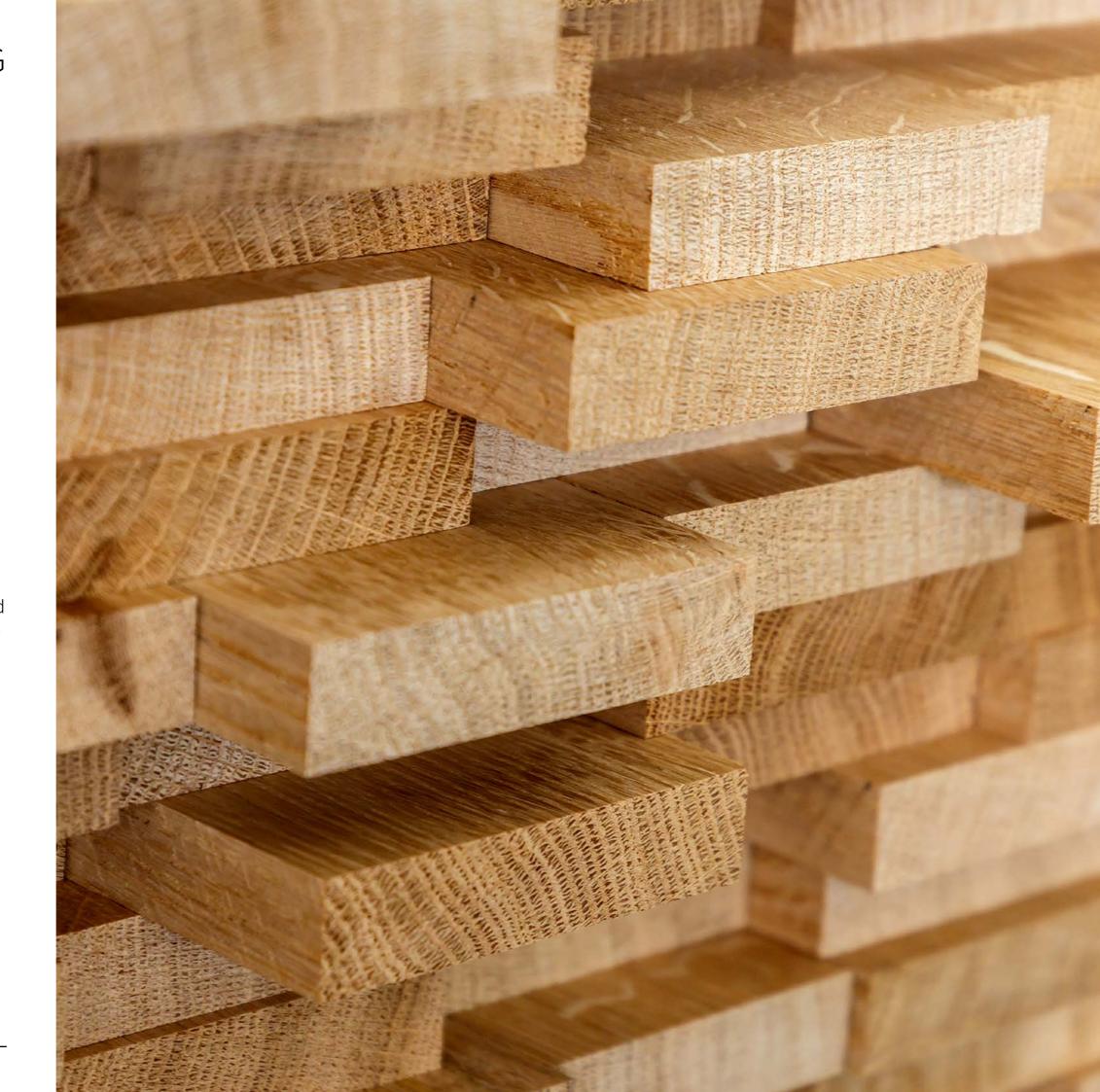
- EXPORT AUDIT OF THE ENTERPRISE AND RECOMMENDATIONS ELABORATION
- SELECTION OF OPTIMAL EXPORT COURSES FOR ENTERING FOR-EIGN MARKET
- FOREIGN MARKETS MARKETING RESEARCH
- ORGANIZATION OF BUSINESS MISSIONS AND COMPANIES' PAR-TICIPATION IN FOREIGN EXHIBITIONS
- SELECTION OF CONTRACTORS IN COOPERATION WITH REC AND RUSSIAN FEDERATION TRADE MISSIONS
- WORKSHOPS, CASE PRESENTATIONS AND EXPORT SUPPORT MEASURES
- ORGANIZATION OF TRAINING AND DEVELOPMENT OF COMPE-TENCES IN THE FIELD OF FOREIGN TRADE ACTIVITIES
- ELABORATION OF PRESENTATIONS, BOOKLETS AND OTHER MAR-KETING MATERIALS
- ASSISTANCE IN PRODUCTS ADAPTATION TO THE REQUIREMENTS OF TARGET MARKETS
- PROVISION OF ACCESS TO INTERNATIONAL ONLINE TRADING SYSTEMS

In addition to individual services, the center provides comprehensive support for foreign market launches. Today, the center's export projects portfolio includes over 40 regional enterprises. Specialists of the center perform an export audit of regional enterprises and select the most promising ones. When choosing the partner organization of the Center as a counterparty you can be sure of reliability of the regional supplier.

In addition, the center can provide services for the selection of potential partners in the Russian Federation, our industry databases contain data on a wide range of organizations. The center has proven experience in selecting contractors in of timber industry, building materials production and others.

# TIMBER PROCESSING **INDUSTRY**

Timber industry complex of the Leningrad Region ranks third in the area in terms of production, yielding only to fuel and food industry. The Leningrad industrial complex enterprises developed a steady trend towards deeper processing of wood and integrated use of raw materials. To ensure the competitiveness of domestic products in worldwide markets, and in the setting of production cost increase, enterprises start to gradually introduce non-waste wood processing technologies. Over 60 large and medium-sized enterprises currently operate in the Leningrad Region timber sphere.







Arbor Nova LLC produces veneered and colored furniture components and interior panels. In 2018, the company added embossed products to the product range, and started the production of an embossed 3D board for interior and exterior, based on timber imitation, facade and decorative boards of coniferous wood.

Embossed 3D board RAGGY WOOD is an eco-friendly, practical, beautiful and easy to use finishing material for country and low-height housing construction. The products are the original development of the company and are unparalleled in the Russian market.

Sales area: Russia, Estonia, Latvia, Lithuania, Finland, Sweden, Denmark.



# **PRODUCTS OFFERED**

· Embossed 3D board of coniferous wood for buildings and premises exterior and interior decoration, painted and unpainted

# **FACTS**



# 2009

Start of manufacturing



# **50 EMPLOYEES**

Enterprise staff amount



# **100 MLN SQ.M**

Annual production capacity

# CONTACTS



Address: 188330, Russia, Leningrad region, Gatchina district, Siversky, Zavodskaya st., 9, build. 8 Phone: +7 (812) 244 80 88

E-mail: info@arbor-nova.ru

arbor-nova.ru



# **ENTERPRISE DESCRIPTION**

CSP-Svir LLC was established in 2000 on the basis of the wood processing plant in Lodejnoe Pole, Leningrad region, 250 km from the St. Petersburg port. The enterprise is the only CBPB manufacturer in the North-West of the Russia.

The enterprise is equipped with German equipment "Binos GmbH", one of the leading engineering companies in Europe.

Cement-bonded particle boards (CBPB) are manufactured and certified in accordance with requirements of EN 13986:2004+A1:2015

Sales area: Russia, CIS countries, Europe (GB, Germany, Poland and Baltic countries).

# **EXPORT PRODUCTS**

Cement-bonded particle boards

# **FACTS**



start of manufacturing



# **150 EMPLOYEES**

enterprise staff amount

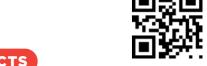


# 30,000 CU. M

annual CBPB production capacity

# THE ENTERPRISE'S OWN **RAILROAD SPUR**

enables to deliver CBPB in cars



# CONTACTS



E-mail: sales@csp-svir.ru

csp-svir.ru







Barkab company designs, manufactures, supplies wooden drums for the needs of cable and pipe industries and pipe industry enterprises, manufacturers of cables and ropes.

It is a full-cycle production: from sawing wood to manufacturing all the drums elements (№8 - №36). The company manufactures products for export with disinfection according to the ISPM 15 standard.

Within the period of its operation, the company has proved to be a reliable partner, able to fulfill orders of the appropriate quality and on time.



# **OFFERED PRODUCTS**

· Wooden drums for cables and ropes manufacturers

# FACTS



Start of manufacturing



# **25 EMPLOYEES**

Enterprise staff amount



# >10,000

Of sets and assembled drums: annual production capacity

# CONTACTS



Address: 187556, Russia, Leningrad region, Tikhvin, Krasavskoye highway, 1G Phone: +7 (813) 67-5199 E-mail: inbox@barkab.ru

barkab.ru



научно-производственное предприятие

# **ENTERPRISE DESCRIPTION**

Filter Materials LLC is the only enterprise in Russia to produce filter paper (automotive, laboratory, vacuum), filter board and other specialized paper grades. Capacity of the factory allows to meet the needs of the whole Russian market.

The company has a modern R&D center and a laboratory for filter materials testing, as well as a Palace 2000 Millennium test bench.

Sales area: Russia. CIS countries



# **EXPORT PRODUCTS**

- · Filter paper for vehicles, all grades (air, oil, fuel)
- Laboratory filter paper
- Filter paper for vacuum cleaners (dust collectors)

# FACTS



Start of manufacturing



# **23 EMPLOYEES**

Enterprise staff amount



# **200 TONS**

Annual production capacity

# 1 YEAR

Regulated paper shelf life

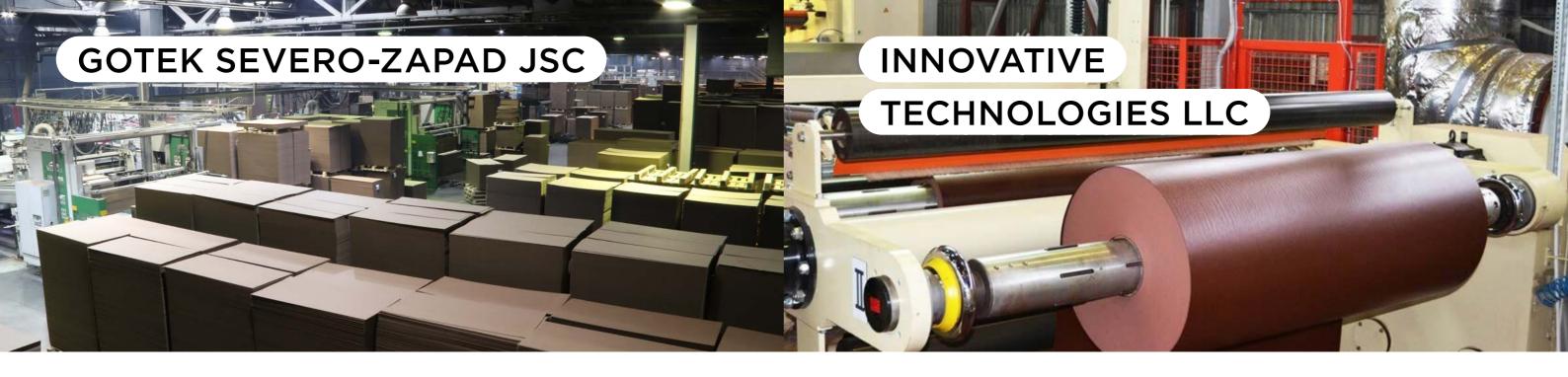


# CONTACTS

Address: 187330, Russia, Leningrad Region, Kirovsky District, Otradnoe, Centralnaya st., 4, build. 5

Phone: +7 (812) 448-59-20 E-mail: filter-materials@yandex.ru

Timber Processing Industry





GOTEK Severo-Zapad JSC is one of the largest industrial enterprises of the Leningrad Region in terms of corrugated cardboard packaging manufacture.

The company was established as part of the geographical expansion strategy of GOTEK Group, a leading Russian company producing various materials packages. It aims at developing and manufacture high-quality packaging that meets the needs of customers operating in various industries.



# **EXPORT PRODUCTS**

· Corrugated cardboard package

# **FACTS**



Start of manufacturing



# **270 EMPLOYEES**

Enterprise staff amount



# **300 000 SQ.M PER DAY**

Corrugated cardboard production capacity

# **40% OF PRODUCTS**

Complex multi-color boxes

# **CONTACTS**



Address: 188681, Russia, Leningrad Region, Vsevolozhsk District, der. Novosaratovka, 6, lit. A

Phone: +7 (812) 702-54-32

E-mail: gotek-severozapad@gotek.ru

gotek.ru

# INNOVATIVE **TECHNOLOGIES**

# **ENTERPRISE DESCRIPTION**

Russian manufacturer of phenolic films for lamination and impregnated papers for inner layers of decorative plastic. Modern equipment provides real time quality control and ensure the reproducibility of product characteristics.

Phenolic film - kraft paper impregnated with phenol-formaldehyde resin, with pigments, dyes and technological additives. Laminated surface created with a phenolic film prevents the penetration of moisture, has a high resistance to abrasion, chemicals, fungus and mold formation, and interaction with concrete, easy to clean.

Impregnated paper is a high-density kraft paper impregnated with thermosetting phenol-formaldehyde resin.

Sales area: Russia, CIS countries, Europe



# **EXPORT PRODUCTS**

- · Phenolic film
- Impregnated paper

# **FACTS**



start of manufacturing



**53 EMPLOYEES** 



annual production capacity

# 1,850 SQ.M

operating area of the enterprise

# **CONTACTS**



Phone: +7 (812) 336-51-49 E-mail: info@pfsl.ru

pfsl.ru





Leader LLC specializes in production of furniture (chairs, stools) made of solid pine. The company started its work at the facilities of the former Priozersky DOZ JSC and has been developing steadily since launch: production volumes are growing, equipment is being upgraded, labor productivity is increasing, negative impact on nature is decreasing.

Pine from North-West region of Russia is used for the furniture manufacture, all purchased raw materials are FSC certified. The main volume of manufactured products is purchased by IKEA international company.



# **EXPORT PRODUCTS**

Pine furniture

# FACTS



# 2014

Start of manufacturing



# **200 EMPLOYEES** Enterprise staff amount

> 1,500 FINISHED PRODUCTS



# Daily production capacity

# **40 YEARS OF COOPERATION**

With a Swedish manufacturing and trading group of companies

# CONTACTS



Address: 188760, Russia, Leningrad region, Priozersky district,

Priozersk, Kalinina str., 49 A Phone: +7 (81379) 35-005 E-mail: info@dozleader.ru

dozleader.ru



# **ENTERPRISE DESCRIPTION**

The company is a part of Industrial Group "Union" holding and is one of the largest Russian producers of MDF, MDFbased interior doors and trim moldings.

Currently, over 40 models of interior doors with 18 decors are available. In 2009, the company began production of MDF based trim moldings (over 35 types). The share of Lesplitinvest OJSC in the Russian MDF market at the maximum production capacity is 8%.

Sales area: Russia, CIS countries



# **EXPORT PRODUCTS**

- MDF boards
- MDF based interior doors
- MDF-based trim moldings

# FACTS



Start of manufacturing



# **630 EMPLOYEES**

Enterprise staff amount



# 120,000 CU. M

Annual MDF boards production capacity

# 350,000 PCS.

Annual door units production capacity

# CONTACTS



Address: 188643, Russia, Leningrad region,

Priozersk, Zavodskaya str., 7 Phone: +7 (81379) 31-026, +7 (81379) 31-380

E-mail: pomdir@lplit.ru

lplit.ru





Mebeletta company produces a wide range of multipurpose metal frames based furniture and cabinet furniture for educational institutions, preschool institutions, government agencies, offices, canteens and cafes. Manufacture is located in Kirovsk city industrial area, on the banks of the Neva River, 40 km from St. Petersburg.

Sales area: Russia, Finland, Latvia



# **EXPORT PRODUCTS**

- Metal frames based furniture
- Cabinet-work furniture

# **FACTS**



Start of manufacturing



# **50 EMPLOYEES**

Enterprise staff amount



# 5.000 SQ.M

Production area of the enterprise

# **5 TIMES**

Production volume growth due to new equipment

# CONTACTS



Address: 187342, Russia, Leningrad region, Kirovsk, Naberezhnaya str., 1/24 Phone: +7(812) 368-52-95 E-mail: sales@mebeletta.ru

mebeletta.ru



# **ENTERPRISE DESCRIPTION**

MM POF Packaging LLC is the largest manufacturer in the segment "cardboard boxes with printing". The company's success is based on many centuries experience and highly qualified staff.

The history of the plant dates back to 1879, when E.Markus founded "E.I. Markus Lithography" print shop on Vasilievsky Island. Without compromising the tradition of high quality, the company rises to a higher level of technology every year, strengthening its position in the printing services market.

Sales area: Russia, Belarus, Kazakhstan, Germany, Eastern European countries



# **EXPORT PRODUCTS**

Cardboard package with printing

# **FACTS**



Start of manufacturing



# **400 EMPLOYEES** Enterprise staff amount

**40,000 TONS (2,8 BILLION** 



# Annual cardboard turnover

# 25,700 SQ.M

The largest warehouse in the business segment





Address: 188508, Russia, Leningrad Region, Lomonosovskiy district, Villozskoye Rural Settlement, Southern part of the Gorelovo industrial area, Volkhonskoe highway, 4

Phone: +7 (812) 326-51-51 E-mail: info@mm-pof.com mm-packaging.com





PECHATNYA is one of the leaders in the CIS & Russian printing market - provides full cycle of industrial production of cardboard packages and instructions for pharmaceutical, food, perfume and cosmetic business. It is a large printing site, where unique equipment by the best world manufacturers (Germany, Switzerland, USA, etc.) is installed. A distinctive feature of manufacture is a closed quality control system, which provides 100% quality. The asset portfolio of the enterprise includes 62,000 sq.m of land and 20,000 sg.m of production areas. The company's products are made of high-quality raw materials from Germany, Austria, Slovenia, Poland, the Czech Republic, China, France, Russia and Belarus.

The company is constantly improving production and technology, investing in new projects, doubled its production capacity in 2016. The company has been producing self-adhesive labels and providing a new service - printing on tubes laminate since 2017.

Sales area: Russia, CIS countries



# **EXPORT PRODUCTS**

· Cardboard package

# FACTS



# 2000

Start of manufacturing



# **500 EMPLOYEES**

Enterprise staff amount



# **ANNUAL CAPACITY**

Carton packaging - 2 billion pcs., Instructions (leaflets) - 1 billion pcs.

# THE ONLY COMPANY IN RUSSIA

With two accucheck quality control systems installed

# CONTACTS



Address: 196655, Russia, St. Petersburg, Kolpino, Zagorodnaya str., 11 A Phone: +7 (812) 327-76-41 E-mail: info@pechatnya.ru

pechatnya.ru

# **ENTERPRISE DESCRIPTION**

REGION LLC is engaged in timber-harvesting operations, production of machined rounded wood, sawn timber, provision of impregnation services, as well as transportation of cargoes. The company has been operating in the Russian and foreign markets for more than 20 years and its priority is to build friendly long-term relationships with partners.

The basis of the company's success is the introduction of innovations and constant search for new activities. The company uses advanced technology, the best examples of domestic and foreign technology. FSC and PEFC certificates are available.

Sales area: Russia, Finland, Germany, Estonia, Sweden, Greece, Kazakhstan



# **EXPORT PRODUCTS**

- Machined round wood (stakes, girder, poles), including the impregnated timber
- · Spruce, pine, birch pulpwood
- Spruce and pine sawn timber

# **FACTS**



Start of manufacturing



# **45 EMPLOYEES**

Enterprise staff amount



# 43,000 CU. M

Annual timber production capacity of the enterprise

# THE FIRST COMPANY IN THE REGION

To start production of small-sized machined rounded wood and its impregnation

# CONTACTS



Address: 187780, Russia, Leningrad region, Podporozhye, Promyvnye str., 1 Phone: +7 (81365) 255-35 region\_2000@inbox.ru www.ooo-region.ru

Timber Processing Industry





Smurfit Kappa Group is one of the world leaders in paper-based packaging solutions provision. IT is included in the FTSE 100 list with an annual turnover of 8.6 billion euros. 370 enterprises in 35 countries, 46,000 employees.

In Russia, the company is represented by four factories, is the leader in sales of bag-in-boxes for wine and liquid foods bottling. Smurfit Kappa is a leading manufacturer of corrugated cardboard packaging in the North-West region.

Sales area: Russia, Finland, Latvia, Lithuania, Estonia



# **EXPORT PRODUCTS**

- Corrugated cardboard package
- Bag-in-box

# **FACTS**



Start of manufacturing



**530 EMPLOYEES** Enterprise staff amount



**300 MLN SQ.M** 

Annual corrugated board production capacity

# **30 MLN BAGS**

Annual bag-in-box packets production

# CONTACTS

Address: 188643, Russia, Leningrad Region, Vsevolozhsk, Gogolya st., 7 Phone: +7 (812) 329-76-00 E-mail: sales@smurfitkappa.ru

smurfitkappa.com



# **ENTERPRISE DESCRIPTION**

Svir Pellets LLC is one of the leading Russian producers and exporters of wood fuel pellets. Production facilities are located in Podporozhye city in the North-East of the Leningrad region.

The company produces two types of wood pellets: household pellets (6 mm / 8 mm in diameter) and industrial pellets (8 mm in diameter). The products have several international certificates and fully comply with European and Russian quality standards.



# **EXPORT PRODUCTS**

Fuelwood pellet

# FACTS



2009

Start of manufacturing



**25 EMPLOYEES** 



**50 000 TONS** Annual production capacity of the enterprise

# **TOP 10**

Wood fuel pellet exporters (2013)

# **CONTACTS**



Address: 187780, Russia, Leningrad Region, Podporozhye, Fizkulturnaya Str., 34

Phone: +7 (81365) 22-110 E-mail: sm@svirpellets.com

svirpellets.com





The Timproduct JSC timber enterprise specializes in the production of high-quality woodwork products for export markets. The company uses new technologies and modern high-tech German equipment. The company plans an increase in production and access to new markets in the next few years. The main customers are companies in Europe and the USA.



# **EXPORT PRODUCTS**

Lumber

# FACTS



# 2007

Start of manufacturing



# **50 EMPLOYEES**

Enterprise staff amount



# > 10 000 CU. M

Annual planed and spliced products production capacity

# **CERTIFICATES**

FSC, CE (Strength Grading)

# CONTACTS

Address: 188410, Russia, Leningrad Region,

Volosovo, Veteranov str., 62a Phone: +7 (921) 953-21-73 E-mail: av@volosovo-lph.ru

timproduct.ru



# **ENTERPRISE DESCRIPTION**

Torus LLC specializes in production of sanitary-hygienic paper base, sanitary-hygienic paper products (wipes, toilet paper, towels, cleaning paper, sheets) and sanitary-hygienic products dispensers branded Lime, as well as production of inventory and washing products for professional clean-

The facilities of the enterprise are located at two production sites in the Leningrad Region, currently a third one is under construction.

The company sells products via its own sales department, a network of commercial branches in 11 cities of the Russian Federation, as well as via a distribution network.

Sales area: Russia. Denmark. Moldova. Belarus. Lithuania. Azerbaijan.



# **EXPORT PRODUCTS**

- Sanitary paper base
- Sanitary paper products

# **FACTS**



Start of manufacturing



# **500 EMPLOYEES**

Enterprise staff amount



# **1ST IN RUSSIA**

To produce dispensers for sanitary products

# **80% OF PRODUCTS**

Are made of recycled materials

# **CONTACTS**



Address: 188360, Russia, Leningrad Region, Gatchina district, Voyskovitsy, Industrial area 1 territory, sector 7, build. 3, off. 2 Phone: +7 (812) 655-65-51

E-mail: info@torus.com.ru

torus.com.ru





Virazh plus LLC is an export-oriented Leningrad region enterprise of the timber industry complex. Its main activity is production of high-quality sawn timber. It plans to start production of planed lumber and moldings in next few years.

Sales area: Russia, Estonia, Latvia



# **EXPORT PRODUCTS**

Lumber

# FACTS



## 2013

Start of manufacturing



# **20 EMPLOYEES**

Enterprise staff amount



# 10,000 SQ. M

Annual production capacity

# "BEST SMB ENTERPRISE"

Winner in the competition in 2016



# **CONTACTS**

Address: 187700, Russia, Leningrad Region, Lodeynoye Pole, Energetikov st., 6A

Phone: +7 905-279-79-17 E-mail: Virazh.lp@yandex.ru



# **ENTERPRISE DESCRIPTION**

The company specializes in the production of wood filler branded "Missis Pissis" for litter pans. The first products batch was produced in 2019. Modern domestic equipment

The advantages of wood filler: sustainability, safety for pets and owners health (only coniferous woods is used), high absorbing ability and absence of unpleasant odours (pine bark particles contain a natural antiseptic).



# **OFFERED PRODUCTS**

Wood filler for litter pans

# FACTS



2009
Start of manufacturing



# **5 EMPLOYEES**

Enterprise staff amount



# **250 TONS**

Annual production capacity of the enterprise



# CONTACTS

Address: 187342, Russia, Leningrad region,

Kirovsk, Naberezhnaya str., 10 Phone: +7 (921) 325-28-25 E-mail: zolik75@gmail.com

# AGRO-INDUSTRY

Leningrad Region is the largest agricultural and industrial region of the North-West Russia.

The region ranks first in egg production and milch cow productivity, and also holds a leading position in livestock production and poultry meat production, trout farming and milk production.

Availability of food products produced by agricultural producers to population in the region in 2018 is over normal range.

Achievements of the agricultural and industrial complex is the integrated result of many years work of industry and science specialists assisted by the executive power.

Over 100 large and medium-sized enterprises currently operate in the Leningrad region agro-industry sphere.







AGROIMPEX company is one of the largest Russian suppliers of raw materials for the food industry. The range includes ingredients for confectionery and bakery production, snack production, dairy industry and ice cream production. The company has twenty-five years' agricultural products international trade experience, its own plant for processing of leguminous crops, representative offices and warehouses throughout Russia. Customers are offered any type of transportation and packaging.

Sales area: Russia, countries of the Middle East



# **EXPORT PRODUCTS**

- Whole and split peas
- Lentil
- Coleseed
- Roasted peanuts
- Peanut butter

# FACTS



Start of manufacturing



**120 EMPLOYEES**Enterprise staff amount



# **20,000 TONS**

Annual production capacity of the enterprise

# **CONTACTS**



Address: 188508, Russia, Leningrad region, Lomonosovsky district, Gorelovo industrial area, northern part, 4 st., 9 Phone: +7 (812) 677-77-00 info@agroimpex.com agroimpex.com



# **ENTERPRISE DESCRIPTION**

Russian branch of the Danish company Aller Petfood is one of the few manufacturers in Russia specializing in the manufacture of feedstuff under the private brands of the largest retail chains. This approach allows to offer a quality product, the cost of which does not include marketing and advertising costs, to pet owners, unlike the feedstuff of well-known brands with extensive advertising support. Products are manufactured using high-tech imported equipment, all technological regimes comply with in-house standards, developed on the basis of the best world prac-

Sales area: Russia, Kazakhstan, Kyrgyzstan, Belarus, Ukraine, Moldova, Tajikistan



# **EXPORT PRODUCTS**

· Wet and dry food for cats and dogs

# **FACTS**



Start of manufacturing



**450 EMPLOYEES** 





Is modernized under the investment program for 2012-2015

# **FSSC 22000 CERTIFICATE**

The first in Russia in petfood area to certify the enterprise

# CONTACTS



district, Kuzmolovsky, Leningradskoye highway, build. 2A Phone: +7 (812) 309-25-60 E-mail: mail@aller-petfood.ru aller-petfood.com

Agro-industry





GALACTICA is one of the largest dairy products manufacturers in Russia and the largest one in the North-West Region. The company produces a wide range of dairy products under the trademarks "Bolshaya Kruzhka", BE Dairy, "Svezhee Zavtra", "Sudarynya". Production site of the company is fitted with modern automated equipment, which allows to guarantee a consistently high level of dairy products quality for consumers. Compliance with sanitary and hygienic standards is ensured by 12 degrees of production protection. In 2014, lyophilized dairy products by GALACTICA were included in the basic nutrition for the cosmonauts of the ISS.

Sales area: Russia, Kazakhstan





# **EXPORT PRODUCTS**

Dairy products

# FACTS



# 2006

Start of manufacturing



# **1000 EMPLOYEES**

Enterprise staff amount



# **UP TO 600 TONS**

Milk processing capacity (daily yield from 30,000 cows)

# **700 TESTS PER SHIFT**

Are performed by the plant laboratory (the premises area is 600 sq. M)

# **CONTACTS**



Address: 188301, Russia, Leningrad region, Gatchina district, Gatchina, 120 Gatchinskoy divizii, 1 Phone: +7 (81371) 64-8-64 E-mail: vopros@mnogomoloka.ru mnogomoloka.ru



# **ENTERPRISE DESCRIPTION**

The confectionery consortium Lubimy Kray has been developing on the flour confectionery market over 18 years. Currently, it is the largest enterprise in the North-West of Russia in terms of cookies and gingerbread production. The company manufactures products under the following brands: "Posidelkino", "Shtuchki", "Pryanichnoe Nastroenie", "Kvataika", "Mir na blyudechke".

Sales area: Russia, Germany, UK, CIS, Georgia, USA, Israel, Turkmenistan



# **EXPORT PRODUCTS**

 Baked goods and confectionery (cookies)

# **FACTS**



Start of manufacturing



# **400 EMPLOYEES**

Enterprise staff amount



# **25% OF OATMEAL COOKIES**

In the Russian Federation (by consumption and purchase, 2018)

# **23,000 TONS**

The company's share in the packaged oatmeal cookies market

# **CONTACTS**



Leningrad Region, Kirovsky district, Otradnoe, Zheleznodorozhnaya str., 1 Phone: +7 (812) 385-48-52

E-mail: office@lkray.ru

lkray.ru





Koporsky Ivan-tea company grows Willow herb on its own field, located directly in the Koporsky settlement (Leningrad region), in one of the first historical places of the Russian drink manufacture.

A distinctive advantage of Willow herb is the absence of caffeine, as well as uric and oxalic acids, which are commonly found in other plants and, for example, in the ordinary black tea.







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# **OFFERED PRODUCTS**

· Koporsky Ivan-tea

# FACTS



# 2017

Start of manufacturing



# **100 EMPLOYEES**

Enterprise staff amount



# 8 BLENDS

A wide choice of taste and aroma

# **10 MINUTES**

Is the best time to brew bay willow tea



# CONTACTS

Address: 188451, Leningrad Region, Kingisepp district, Kingisepp vill., build. 26 Phone: +7 (927) 667-10-60 E-mail: anna@koporskychai.ru koporskychai.ru



# **ENTERPRISE DESCRIPTION**

Lengrow Company Ltd. offers a reliable supply of a wide range of agricultural products to Russian and foreign partners: wheat, flax, barley, corn, sunflower and soybean oil meal and cakes, oats, vegetable oils. Target consumers: feedstuff mills, farming enterprises and poultry farms. Delivery is performed at convenient times by automotive and railway transport to the destination/warehouse of a buyer.

The company is committed to the quickest response to the needs of a customer, qualitative relations development with partners and constant improvement of employees' skills.

Sales area: Russia, Estonia, Germany, UK, Iran, United Arab Emirates.



# **EXPORT PRODUCTS**

Agricultural products

# **FACTS**



# 2004

Start of manufacturing



# **15 EMPLOYEES**

Enterprise staff amount



# > 250,000 TONS

Of agricultural raw materials have been shipped since 2015

# **20 TO 10,000 TONS**

Volumes of agricultural raw materials supplies

# **CONTACTS**

Address: 188691, Russia, Leningrad Region, Vsevolozhsk district, Kudrovo village, Leningradskaya st., 7

Phone: +7 (812) 677-71-12 E-mail: lengrow@yandex.ru

lengrow.ru

Agro-industry Catalog of exporters of Leningrad region —

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Michelangelo JSC is a cheese factory, founded in 1995 by hereditary cheese maker from Italy Michelangelo Di Filippo, the keeper of the 100-year-old cheese making tradition, and became the first Italian cheese producer in Russia. The factory is fitted with modern Italian equipment. Products are made using high quality raw materials only, free from GMO and preservatives. Only microbial origin enzymes are used, production technologists have been trained in Italy. Products are made to order only, so it is always fresh and appears in the store shelves within a few hours after the release.

Sales area: Russia, Switzerland



 Cheese products (Caucasian cheese, semi-hard cheese, soft cheese)





Start of manufacturing



**20 EMPLOYEES** 



Quality control by in-house laboratory

# **FROM 21 TO 50 DAYS**

Lasts the product shelf life due to modern package





# CONTACTS

Address: 188325, Russia, Leningrad region, Gatchina district, Kobralovo, industrial area

Phone: +7 (81371) 69-068 E-mail: mikele@inbox.ru michelangelo-cheese.ru



# **ENTERPRISE DESCRIPTION**

MPC Tosnenskiy is one of the largest meat-processing enterprises in the North-West. The plant is engaged in the slaughter of pigs, cattle, cutting and selling a wide range of chilled and frozen products. Within 14 years of work, production volumes have been increased, a technological base has been created, a professional staff has been selected, and intellectual potential has been accumulated. The plant is fitted with domestic and foreign high-performance equipment. Veterinary and sanitary control meets strict European standards. Manufacture structure: slaughter of cattle, pigs, processing of visceral organs and intestines, dissection, 15 refrigerators, 3 freezers, 2 deep freeze chambers, transport.

Sales area: Russia, Estonia, Lithuania, USA, Israel, CIS countries

# **EXPORT PRODUCTS**

- Pork
- Beef
- Meat products
- By-products

# **FACTS**



2009

Start of manufacturing



**80 EMPLOYEES** 



**25 TONS** 

Meat dissection during one shift

# 4,000 SQ. M

Production premises area (+ construction plan for 5000 sq. m)



# **CONTACTS**

Address: 187032, Russia, Leningrad Region, Tosno district, Telmana, Krasnoborskaya road, 6 Phone: +7 (812) 346-54-81 E-mail: mpkt@mpktosno.ru

mpktosno.ru





The largest Russian tea and natural coffee manufacturer, the leader in the Russian market of natural hot drinks in terms of output, technology, distribution.

The entire range of tea and coffee products under own brands is produced at the ORIMI factory. The enterprise is included in the backbone organizations list, approved by the Government of the Russian Federation (2014).

Leaf tea is packed at the factory, all kinds of teabags are produced, the full cycle of natural coffee production is implemented and instant coffee is packaged. The product range includes over 450 assortment items. The company's products are supplied to 34 foreign countries.

Sales area: Russia, Georgia, CIS countries





# **EXPORT PRODUCTS**

- Black/green tea pekoe, bagged, packed
- · Herbal tea, packed
- Roasted grained coffee, grinded
- Instant coffee, packed powdered, granular, freeze dried coffee, ground in instant "3 in 1"
- Mate
- Tea and coffee in aluminum capsules

# **FACTS**



Start of manufacturing



# **2264 EMPLOYEES**

Enterprise staff amount



# **95,000 TONS**

Annual tea and coffee products manufacturing volume

# **EVERY 3RD CUP**

Of tea and natural coffee, drunk in Russia, is ORIMI Group of companies' product

# **CONTACTS**



1st district, section 15/4 Phone: +7 (812) 655-75-90 E-mail: mail@orimitrade.ru

orimi.com



# **ENTERPRISE DESCRIPTION**

The factory is a full production cycle high-tech enterprise: from tobacco primary processing to manufacture and packaging of high-quality cigarettes, as well as the largest factory Philip Morris International (PMI) in terms of production capacity in the world. Philip Morris Izhora is one of the first large-scale investment projects in the region.

Since 2017, the factory has been implementing an investment project for localizing the production of innovative PMI products with potentially reduced risk - tobacco sticks for the IQOS electric tobacco heating system.

Sales area: Russia, CIS countries, EU, China, Egypt, Switzerland, Singapore



# **EXPORT PRODUCTS**

Tobacco products

# **FACTS**



# 2000

Start of manufacturing



# **1300 EMPLOYEES**

Enterprise staff amount



# \$ 1.2 BILLION

Total investment in manufacture

# CONTACTS

Address: 198323, Russia, Leningrad Region, Lomonosovsky district, Gorelovo Production area, block 2, Volkhonskoye highway, 7B Phone: +7 (812) 718-45-45 E-mail: Marina.Kamaeva@pmi.com pmi.com

Agro-industry







POULTRY FARM SINYAVINSKAYA is the largest association in agro-industry in Russia with well-organized production cycle of chicken eggs, products of egg processing and poultry, established in 1978.

The modern equipment provides maximum automation of egg sorting and packing. The thorough production quality control implemented at the farm guarantees the constant high quality of our product. The quality and safety control system conforms to requirements of HACCP.

In 2017 the company began exporting fresh chicken eggs and the first batch of frozen laying hen was shipped to Africa in 2018. Now it is the largest and the only exporter of eggs from Russia to GCC, shipping 50-70 containers of fresh chicken eggs per month (equals 26-40 million eggs). Our products have found customers in many countries and the geography of our supplies is constantly expanding.

Sales areas: Russia, UAE, Qatar, Bahrain, Benin



# **EXPORT PRODUCTS**

- Fresh chicken eggs
- Products of egg processing: frozen liquid egg mixture, egg powder
- · Frozen laying hen meat

# FACTS



1978

start of manufacturing



**900 EMPLOYEES** enterprise staff amount



> 5.3 MLN HEADS

total amount of poultry at the farm

# 3.7 MLN PCS.

total daily egg production

# 2367) 2367)

# CONTACTS

Address: 187326, Russia, Leningrad region Kirovsky district, settlement Priladozhsky

Phone: +7 (812) 449-60-90 E-mail: office@pfsin.ru www.pfsin.ru



# **ENTERPRISE DESCRIPTION**

The Roskar poultry farm is a modern poultry-farming complex with a full technological cycle from raising laying hens and broilers up to processing eggs and poultry meat. The factory includes the following facilities: feed mill plant, facilities for incubation, growing, industrial flocks, eggs grading and packing, eggs processing, poultry slaughtering and meat processing, waste recycling, litter processing, production and veterinary laboratories, warehouse complex.

Roskar is building a new feed mill plant with a capacity of 100 t / h and is launching the first in Russia plant for hen manure burning. It is planned to increase egg production to 2 billion eggs per year up to 2022.

Sales area: Russia, UAE, Germany, Azerbaijan, Belarus.

# **EXPORT PRODUCTS**

- Hen eggs
- Egg processed products





4 **197** 

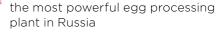
start of manufacturing



1149 EMPLOYEES



enterprise staff amount



# **1.2 BILLION EGGS**

annual egg production capacity (2-3 place in Russia)



# CONTACTS

Address: 188855, Russia, Leningrad Region, Vyborg district, Vyborg Highway (Pervomayskaya Area), build. 100

Phone: +7 (812) 431-98-16 E-mail: komdir@roskar.ru

www.roskar.ru





Severnaya Krevetka LLC is the first shrimp farm in the Leningrad Region. Shrimps are grown in recirculating aquaculture system using energy-saving innovative technologies for distribution in restaurants, pubs, pizzerias, St. Petersburg and Leningrad Region retail chains, with the further development of its own fast food chain from 20 restaurants in St. Petersburg.



# **OFFERED PRODUCTS**

- · Whiteleg shrimp (live)
- Vannamei

# FACTS



Start of manufacturing



Enterprise staff amount



**200 TONS** 

**50 PEOPLE** 

Annual production capacity

# CONTACTS









# **ENTERPRISE DESCRIPTION**

The bread-baking plant was built in 1934 to provide the population with fresh bread. After 1976, the plant was redeveloped to manufacture long shelf life products - dried biscuits and crackers. In 2015, the enterprise was acquired by the Polyanitsa Group of Companies and substantially upgraded. New packaging equipment and jigging machines allowed to improve the quality of main product crackers, as well as to develop and launch manufacture of new products - Italian dessert "Cantucci". In August 2016, the first batch entered the stores of St. Petersburg, and a year later, "cantucci" took a worthy place on the shelves of the leaders of Russian retail.

Sales area: Russia, Estonia, Finland, Belarus

# **EXPORT PRODUCTS**

- Crackers
- Cantucci

# FACTS



Start of manufacturing



**55 EMPLOYEES** 



Enterprise staff amount



Production process



# CONTACTS

Address: 187420, Russia, Leningrad Region, Volkhovsky district, Syasstroy, Koltsevaya st., 20, room 2 Phone: +7 (81363) 5-32-47 E-mail: info@polyanitsa.com

polyanitsa.com



Address: 187032, Russia, Leningrad Region Tosnensky district, massiv Telmana, uch. «Telman Center», № 78-83 Phone: +7 (981) 787-49-29 E-mail: sergey.belkov71@gmail.com https://clck.ru/GDe97









Veresk confectionery plant is one of the largest manufacturers of wafer products in the North-West. The product range includes products with sugar and sugar-free ones.

The plant is provided with modern European equipment that allows to continuously improve the range and quality and produce high-quality products that satisfy customers from different countries.

Sales area: European and CIS countries, China, America



# **EXPORT PRODUCTS**

· Waffle products

# FACTS



# 2001

Start of manufacturing



# **170 EMPLOYEES**

Enterprise staff amount



# **350 TONS**

Average monthly production capacity

Address: 188800, Russia, Leningrad Region,

Vyborg, Danilova st., 15, build. 12







# **ENTERPRISE DESCRIPTION**

WELLCORM is a federal company manufacturing healthy pet food for dogs and cats. The product range includes over 150 positions for various distribution channels.

"Proxboct" brand is quality pet food for economy segment. "Probalance" brand is a natural diet with balanced formulas.

Creation of formulas involves cooperation with leading veterinary nutritionists and experts in pet nutrition. Raw materials from accredited suppliers are used for manufacture. The production plants are certified according to the international quality system ISO 22000.

The company pays special attention to charity - the charity program "SOS" donates a ton of pet food to dogs and cats shelters every month.

Sales area: Russia, Belarus, Moldova, Kazakhstan, Kyrgyzstan, Azerbaijan

# **EXPORT PRODUCTS**

· Wet and dry food for cats and dogs

# **FACTS**



Start of manufacturing



# **21 EMPLOYEES**

Enterprise staff amount



# **3 OWN FEDERAL BRANDS**

Probalance. Proxвост. Lapka

# **20,000 TONS**

Annual production capacity

# **CONTACTS**

Phone: +7 (812) 313-57-00 E-mail: office@veresk-vafli.ru

veresk-vafli.ru



# **CONTACTS**

Address: 188663, Russia, Leningrad Region, Vsevolozhsky district,

Kuzmolovsky, Lenshosse st., 2A Phone: +7(812) 309-34-00 E-mail: surtaevaA@delo-korm.ru

delo-korm.ru

# PETROCHEMICAL FACILITIES

Petrochemical complex of the Leningrad Region includes coke production, petroleum products, chemical production, the production of rubber and plastic products, the main production enterprises operating in petrochemistry sphere, as well as organizations related to the auxiliary and supporting segments. Over 60 large and medium-sized enterprises currently operate in the Leningrad Region petrochemistry sphere.







AELITA JSC is a modern enterprise producing a variety of toys for newborns and children up to 3 years old (a wide range of rattles, bed and perambulator hangers for newborns, educational and musical toys), as well as various plastic products for technical and domestic use under pressure. Delivery of products throughout Russia and export.

The toys produced are unique, convenient, safe, manufactured in compliance with all Russian regulations and quality standards, safe and made using the best foreign and domestic polymer brands only, allowed for direct contact with a baby.

Sales area: Russia, Belarus, Kyrgyzstan, Kazakhstan



# **EXPORT PRODUCTS**

Plastic toys

# FACTS



## 1945

Start of manufacturing



# **130 EMPLOYEES**

Enterprise staff amount



# **A PRODUCTION LINE**

For the tubes for adhesives and sealants was implemented

# CONTACTS



Address: 188730, Russia, Leningrad Region, Priozersky district, Sosnovo, Ozernaya st., 2 Phone: +7 (81379) 61-803

E-mail: info@aelita-toys.ru aelita-toys.ru

**ENTERPRISE DESCRIPTION** 

Interfill LLC is a modern contract manufacture of cosmetics, household chemicals and professional detergents. The company is a part of French holding FAREVA - one of the world leaders in contract manufacturing (41 plants in 12 countries of the world, 7 R&D centers and development centers). The company has proved to be a reliable manufacturer and supplier of high quality products of most wellknown global brands in the Russian market.

INTERFILL

Today Interfill LLC ensures strict compliance with the norms and rules of GMP standards, ISO 22716, internal audits of the holding, customer requirements, a wide range of equipment, 13.5 thousand m2 warehouse area, packaging from 30 ml to 1000 l, in-house accredited laboratories. experienced staff, traceability at all production process

Sales area: Russia, CIS countries.

# **EXPORT PRODUCTS**

 Shampoos, hair balms, lotions, shower gels, roll-on deodorants, cosmetic aerosol products, creams, liquid laundry detergents, fabric softeners, dishwashing detergents, universal detergents, professional detergents

# FACTS



# **2009**

Start of manufacturing



# **280 EMPLOYEES** Enterprise staff amount



Annual production capacity of the enterprise

# IN EVERY RUSSIAN SUPER-**MARKET**

Products manufactured by the company can be found

# CONTACTS



Address: 187000, Moskovskoye shosse 1, Tosno, Leningradskaya oblast, Russia Phone: +7 (812) 303-67-60 info.corporate@interfillru.ru www.fareva.com

Petrochemical facilities

# KHIMIK OJSC















# **ENTERPRISE DESCRIPTION**

Khimik OJSC is a chemical company, the main production company of Khimik Group of companies. The company is a professional participant in the industrial and consumer markets, and specializes in developing solutions for industry (products for the oil and gas industry, corrosion protection of steel structures), transport (operating fluids, solvents, thinners, automobile chemistry and automobile cosmetics, corrosion protection of metal), construction (wood protection, metal protection, solvents, thinners), home and leisure (products for construction and repair, household chemicals, car accessories). The product range includes more than 300 items.

With its long-term cooperation KKhimik OJSC has proved itself as a reliable partner and responsible supplier. The company's products are delivered to the largest federal and regional retail networks. The plant actively develops contract manufacturing and manufactures products for large international brands.

Sales area: Russia, Kazakhstan, Uzbekistan, Tajikistan, Belarus, Kirghizia, Georgia



# **EXPORT PRODUCTS**

· Diversified chemical products

# FACTS



Start of manufacturing



# **172 PEOPLE**

Enterprise staff amount



# **25.000 TONS**

Annual production capacity

# 9.2 MLN PCS

Products manufactured in 2018

# CONTACTS



Address: 188230, Russia, Leningrad Region, Luga, pr. Komsomolsky, 40 Phone: +7 (813-72) 25-552 infohimik@gmail.com www.himik.ru

# **ENTERPRISE DESCRIPTION**

LenEnergoStroy LLC was founded in 2011. During operation, the company has proved to be a reliable manufacturer and stable supplier of HDPE 20, 25, 32, 40, 50 mm corrugated pipes for plumbing pipes protection, for warm water floors, as well as for low-current electrical systems. Compliance certificate available. Our nearest plans include expansion of customer base by products export.

Sales area: Russia, Belarus, Moldova, Estonia, Lithuania, Latvia

# **EXPORT PRODUCTS**

Corrugated HDPE pipes

# FACTS



# 2011

Start of manufacturing



# **14 EMPLOYEES**





# **100,000 METERS**

Annual production capacity

# THE PRODUCTS WERE USED

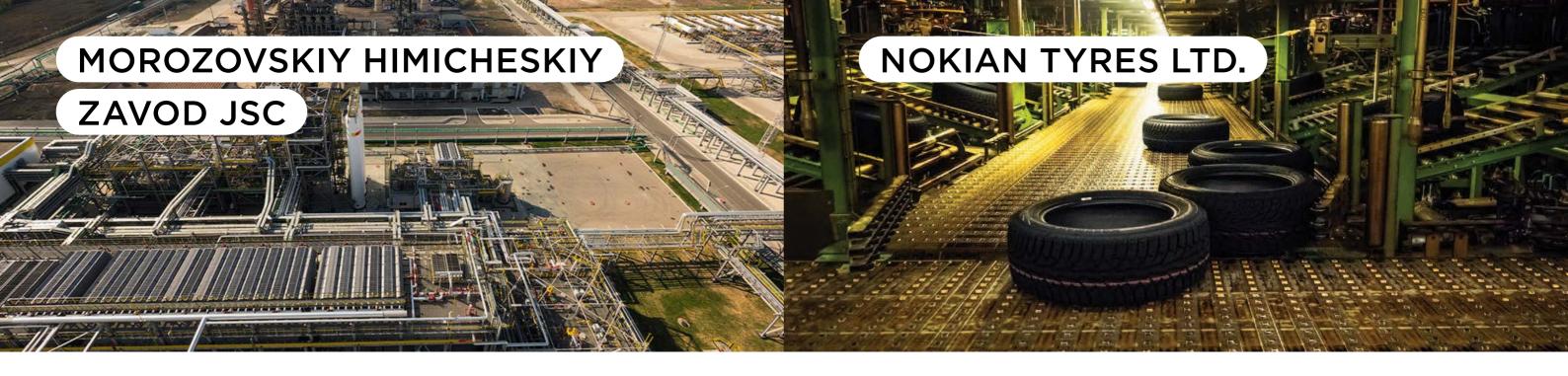
In the construction of practically all new blocks of St. Petersburg, including the Zenit Arena stadium

# **CONTACTS**



Address: Russia, Leningrad region, Kirovsky district, Otradnoye, Zheleznodorozhnaya st., 1 Phone: +7 (921) 913 72 01 E-mail: 9137201@bk.ru lenenergostroj.ru

- Petrochemical facilities -





MHZ JSC is a leading producer of anti-corrosion materials, weather-resistant, chemically resistant, oil-resistant, heat-resistant, radiation-resistant, electrical insulating, wear-resistant coatings, fire-retardant materials, materials for road surface. The plant has been producing patented polysiloxane-organosilicate compositions of a new generation of its own design since 2008.

The plant is fitted with advanced equipment and operates modern technologies for the production of copolymers and resins based paints and varnishes. In addition to paint and varnish coatings, customers are offered technologies for preparing surface materials and coating technology. Materials of the plant are used for painting industrial, construction, road, pavement, residential, temple, cultural and sports and other facilities.

Sales area: Russia, CIS countries, China, Iceland, India



# **EXPORT PRODUCTS**

· Innovative coatings for corrosion protection in industry

# **FACTS**



Start of manufacturing

**240 EMPLOYEES** Enterprise staff amount

Paint coatings types

# 8 TIMES

Production of paintwork materials increased during recent years

# **CONTACTS**



Address: 188679, Russia, Leningrad region, Vsevolozhsk district, Morozov town, Chekalova st., 3 Phone: +7 (812) 462-82-14 E-mail: info@tdmhz.ru

tdmhz.ru

# **TYRES**

# **ENTERPRISE DESCRIPTION**

The Nokian Tyres plant in Vsevolozhsk is the most modern tire plant in Europe. The factory includes the latest hightech equipment, all the processes are automated. The production is full cycle - from primary raw materials to finished products.

Production capacity is 17 million tyres per year. The plant produces over 1,800 products. The products are exported to more than 40 countries. The physical production volume export share is over 60%.

Sales area: Russia, Europe, USA, Canada, CIS countries



# **EXPORT PRODUCTS**

Automobile tires

# FACTS



# 2005

Start of manufacturing



# **1570 EMPLOYEES** Enterprise staff amount

> 100 MILLION TYRES Produced over 13 years of operation

# > 80%

Of NT products exploited worldwide, are produced in Vsevolozhsk

# **CONTACTS**



Address: 188640, Russia, Leningrad Region, Vsevolozhsk, Avtomobilnaya st., 14 Phone: +7 (812) 336-90-00 E-mail: info.rus@nokiantyres.com

nokiantyres.ru





Pelgorskoe-M peat enterprise specializes in the extraction, processing of peat, production of peat nutrient substrates of varying complexity for growing vegetables, flower crops and trees. Products are manufactured under the brands: "Morris Green" and "Dobry Pomoshnik" Main customers: agricultural enterprises, park and garden establishments, the largest outlet chains.

Mining is performed at one of the best-quality raw materials deposits in Russia. The technology used allows manufacturing of high-quality products that provide a leveled agricultural background over the entire plants growing area, which significantly increases yield. Each substrate batch is subjected to multi-stage analysis by an ib-house laboratory. Modern equipment of the Canadian company Premier Tech is used in the production. Packing of substrates: 2; 5; 10; 20; 30; 50; 150; 300 liters.

Sales area: Russia, China, CIS, Middle East countries





# **EXPORT PRODUCTS**

· Peat and peat substrates

# FACTS



Start of manufacturing



# **110 EMPLOYEES**

Enterprise staff amount



# 300,000 CU. M.

Of processed peat: annual production capacity of the enterprise

# **CONTACTS**



Address: 187041, Russia, Leningrad Region, Tosnensky district, Ryabovo, Shkolnaya st., 11 Phone: +7 (911) 928-48-65 sekretar@pelgorskoe.ru www.pelgorskoe.ru



# **ENTERPRISE DESCRIPTION**

Plant of Polymer Pipes JSC is a manufacturer of flexible heat-insulated pipelines TVEL-PEKS for external heating networks, hot and cold water supply networks, as well as flexible insulated non-freezing pipes with a heating cable.

The pipelines are designed to transport the heat transfer agent up to +95 C and pressure up to 10 bar, corrosion-proof, inner laminating resistant, easy to install, completed with fittings and materials for joints insulation, favorably differ from analogs of well-known world brands in price. 20-160 mm diameters available (supporting pipe). The plant supports customers in terms of logistics, design, installation training, and also performs installation on its

Sales area: Russia, Belarus, Ukraine, Kazakhstan, Denmark.



# **EXPORT PRODUCTS**

· Pipelines for external heating, **HWS and CWS networks** 

# **FACTS**



Start of manufacturing



# **100 EMPLOYEES**

Enterprise staff amount



# **PRODUCTION CAPACITY OF THE ENTERPRISE**

1000 km of pipes

# **2000 KM**

Of insulated pipes has been produced

# CONTACTS



Address: 197720, Russia, St. Petersburg, Zelenogorsk, Reshetnikovo, 11 K Phone: +7 (812) 327-07-07 E-mail: pex@tvel.com www.tvelpex.ru

Petrochemical facilities





POLIPLAST OJSC is one of the largest chemical holdings in the Russian Federation, manufacturer of chemical additives widely used in construction industry for production of concrete, mortar, cements, refractories, ceramics, as well as in other areas of construction chemistry, and a native domestic manufacturer.

Products and scientific research results of the company are successfully used for construction of significant facilities throughout Russia. The use of the company's products allows to obtain an integrated effect, it allows to reduce production costs and improve its technological properties.

All the products of the company have been tested and approved by leading Russian research institutes. The company has its in-house R&D center for chemical products development and selection of compositions.

Sales area: Russia, Latvia, Belarus, Estonia, South America, Africa, Middle East, Asia



# **EXPORT PRODUCTS**

· Chemical additives for construction industry

# **FACTS**



Start of manufacturing



# **200 EMPLOYEES**

Enterprise staff amount



# **42.000 TONS**

Annual production capacity

# **CONTACTS**



Address: 188642, Russia, Leningrad region, Vsevolozhsk district, Vsevolozhsk, Industrialnaya st., 6 Phone: +7 (812) 336-46-36 E-mail: secretar@polyplast-nw.ru

polyplast-un.ru



# **ENTERPRISE DESCRIPTION**

Slotex is a full-cycle holding company, the main activities of which are production of dry paper, melamine and phenolic films, thin decorative paper-laminated plastic and compact laminate, as well as board materials. The company is the Russian leader of thin decorative paper-laminated plastics production. The company's products are distributed in more than 69 regions of Russia and the CIS countries.

Quality, innovation, partnership, customer centricity are the company's strategic principles that provide competitive advantages now and in the future as well as reinforce our market presence.

Sales area: Russia. CIS countries



# **EXPORT PRODUCTS**

• Thin decorative paper laminate

# FACTS



## 1990

Start of manufacturing



# **380 EMPLOYEES**



# THE FIRST IN RUSSIA

Dry paper manufacturing company

# **CONTACTS**



Address: Russia, Leningrad region Vsevolozhsk district, Proba village, building unnumbered Phone: +7 (812) 333-44-77

E-mail: info@slotex.ru kitchen.slotex.ru







Tuboplast-Otradnoe LLC is a Russian manufacturer of single-layer and multilayer polymer tubes, the supplier of high-quality, safe and sustainable products. The company possesses the latest equipment from the best European manufacturers, produces 30, 35, 40, 50 diameter tubes with offset, silk-screen, flexographic printing, with the possibility of embossing and applying labels. 18 years of work in the market of the Russian Federation, CIS and the world. Major international customers include: Avon, Evonik, Lumene, Yves Rocher Group, Faberlic, Henkel and others.

Sales area: Russia. Belarus

60



# **EXPORT PRODUCTS**

 Single-layer and multilayer extrusion polymeric tubes

# **FACTS**



Start of manufacturing



# **80 EMPLOYEES**

Enterprise staff amount



# THE FIRST IN RUSSIA

To launch silk screen printing on tubes (2003)

# THE FIRST IN THE RUSSIA

To launch thermal transfer to tubes (2006)

# **CONTACTS**



Address: Russia, Leningrad region Kirovsky district, Otradnoye, Zheleznodorozhnaya st., 1 Phone: +7 (812) 442-72-29 E-mail: info@tuboplast-otradnoe.ru

tuboplast-otradnoe.ru

# **ENTERPRISE DESCRIPTION**

Vershina LLC is a modern chemical plant, ranking among the 3 industry leaders. The range of products includes: petroleum solvents (degreasers, oil solvents, white spirit), acetone, mixed solvents, surface cleaners: rust destroyer, rust converter and paint removers V-52; protective and decorative compounds for woodworking: linseed oil, stain, impregnation; remedy and firing gel "Taina", detergents and DEX cleaning products.

Vershina plant is fitted with modern and high-tech equipment that allows to produce high quality products meeting the European requirements and standards.

Vershina LLC has been a reliable supplier of leading trading networks in Russia (OBI, Castorama, Maxidom, Saturn, Carousel, Perekrestok), as well as for networks of Belarus (OMA, Mile) for more than 10 years.

Sales area: Russia, CIS countries (Belarus, Kazakhstan, Kyrgyzstan, Uzbekistan, Tajikistan, Turkmenistan, Azerbaijan, Georgia, Armenia).

# **EXPORT PRODUCTS**

Paintwork materials

# FACTS



# 1997

Start of manufacturing



# **65 EMPLOYEES**



# Enterprise staff amount

# **20 MLN** Units of finished products: annual pro-

duction capacity (8 600 tons)

# 31%

Export share in 2018



# **CONTACTS**

Address: 188642, Russia, Leningrad regi Vsevolozhsk district, Vsevolozhsk,

61

Industrialnaya st., 6 Phone: +7 (812) 336-46-36 E-mail: 004@ve-ra.su vershina.spb.ru

 Petrochemical facilities Catalog of exporters of Leningrad region -





Volhov branch of JSC "Apatit" is a large regional chemical enterprise (formerly Metakhim JSC), which has been a part of FosAgro holding since 2012. The company manufactures a wide range of products rewuired in Russia and abroad: sodium tripolyphosphate, mineral fertilizers, aluminum sulphate liquid, extraction phosphoric acid, sulfuric acid. Volhov branch of JSC "Apatit" is the only country producer and exporter of sodium tripolyphosphate, the main component for synthetic detergents production.

The company is distinguished by the developed infrastructure, high energy resources and qualified personnel. During the operation time in FosAgro Group, the product range has been significantly expanded - today > 10 types of mineral fertilizers are produced.

Sales area: Russia, Latin America, Europe, Southeast Asia, Africa.



# **EXPORT PRODUCTS**

Mineral fertilizers

# FACTS



# 2003

Start of manufacturing



# **670 EMPLOYEES** Enterprise staff amount

> 650,000 TONS



Annual production capacity of the enterprise

# 3.6 BILLION RUBLES

Invested in the development during 5 years of operatin within FosAgro

# CONTACTS



Address: 187403, Russia, Leningrad region, Volkhov, Kirovsky pr., 20

Phone: +7 (81363) 64-902 E-mail: MSekretar@phosagro.ru

phosargo.ru



# **ENTERPRISE DESCRIPTION**

Technical dispersions plant Ladozhsky LLC is the first enterprise in Russia to produce innovative technical dispersions for cardboard and paper. Today, the plant focuses on production of cationic dyes and PVA dispersion. The company is differentiated by the ability to quickly adapt product properties to requirements of a particular customer and low cost compared to foreign analogues.

BIT RNOGS

Knenn

# **OFFERED PRODUCTS**

- Cationic dyes for paper and cardboard
- PVA adhesive dispersions

# FACTS



Start of manufacturing



**30 EMPLOYEES** Enterprise staff amount



**100 TONS** Annual production capacity of the enterprise





Address: Russia, Leningrad region, Vsevolozhsk district, Ladozhskiy Trudposelok, ZBI industrial area

Phone: +7 (931) 299-02-24 E-mail: ipladoga@bk.ru techdispersion.ru

Petrochemical facilities

# METAL PRODUCTS MANUFACTURE AND METALLURGY

Metallurgy is one of the key industrial fields. Over 30 large and medium-sized enterprises operate in the field of metallurgical production and finished metal products manufacture in the Leningrad Region.





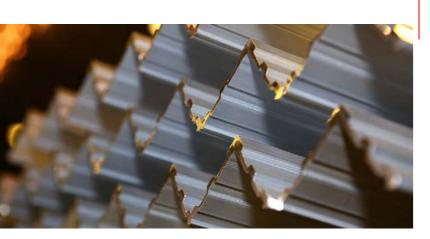


AGRISOVGAZ is a Russian industrial world-class complex. Product portfolio: aluminum profile, hot galvanizing, steel metal, metal structures, structures and systems for greenhouses, tool production.

LLC AGRISOVGAZ is the first and largest full production cycle enterprise in Russia for manufacturing of industrial greenhouses of the new generation. "Turnkey" deliveries and agronomic support. All types of greenhouses are produced according to the current requirements, standards and regulations applicable to specific climatic, engineering and geological conditions of the construction area.

The main production facillity is located in Kaluga region, Maloyaroslavets, Mirnaya st., 3.

Sales area: Russia, CIS and Baltic countries, Germany, Holland, Belgium, Denmark, Finland, Sweden, Hungary, Poland.



# **EXPORT PRODUCTS**

- · Industrial greenhouses
- Metal structures

# **FACTS**



Start of manufacturing



**1215 EMPLOYEES** 

Enterprise staff amount



# **8 RICHTER SCORES**

Greenhouses seismic resistance

# **800 HECTARES**

Of industrial greenhouses have been built in Russia, CIS and Europe

# **CONTACTS**

Address: 187046, Russia, Leningrad Region, Tosnensky district, der. Annolovo, Fedorovskoye Industrial Park, 1st Industrialny proezd, 5 Phone: +7 (812) 454-22-20 E-mail: info@agrisovgaz.ru agrisovgaz.ru



# **ENTERPRISE DESCRIPTION**

AMIRA Group has been leading for more than 25 years in the field of design, manufacture and installation of modern outdoor lighting systems (poles, masts, lamps and spotlights), lightning rods, cellular communication poles, flagpoles, overhead line poles and other metal structures.

Production facilities of AMIRA Group of Companies include a 3 to 50 m steel faceted supports production plant (up to 30,000 supports per year, steel ones — up to 8 mm), a 3 to 100 m faceted and round conical supports production factory (up to 60,000 supports per year, steel - up to 25 mm), a lamps, projectors and metal structures production plant (up to 100,000 pieces per year), as well as a company for the design and installation of outdoor lighting systems and overhead line supports.

Sales area: Russia, the Customs Union countries and the near abroad, Finland, Jordan, Middle East countries



# **EXPORT PRODUCTS**

- Outdoor lighting systems (supports, towers, lamps and spotlights)
- · Lightning rods, cellular communication towers, flagpoles
- Overhead lines poles

# **FACTS**



Start of manufacturing



**350 EMPLOYEES** 

Enterprise staff amount



# **100 METERS**

The highest flagpole in Europe was produced and installed in 2019

# **REGISTER OF RELIABLE PARTNERS**

AMIRA Group included by Russian Chamber of Commerce and Industry



# CONTACTS

Address: 198095, Russia, St. Petersburg,

Kalinina st., 22

Phone: +7 (812) 441-25-00 E-mail: amira@amira.ru

amira.ru

Metal Products Manufacture and Metallurgy -





Chemmet LLC produces amorphous high-strength metal fiber for concrete reinforcement and heat-resistant stainless fiber for refractory materials, performs custom R&D work in the field of chemistry, metallurgy, materials science, ecology, nanotechnology, provides consulting and development for customers on the basis of the Theory of Inventive Problem Solving (TIPS). The strategic goal of the company is promotion of high-tech innovations from ideas and laboratory models to widespread industrial implementation worldwide.

Sales area: Russia. Finland



# **EXPORT PRODUCTS**

 Fiber for concrete and refractories reinfircement

# **FACTS**



Start of manufacturing



# **5 EMPLOYEES**

Enterprise staff amount



# **40 TONS**

Annual production capacity of the enterprise

# **2000 MPA**

Durability of the produced amorphous fiber (3 times greater than the reinforcing steel)



# CONTACTS

Address: Russia, Leningrad region, Sosnovo, Mekhanizatorov st., 11 Phone: +7(812) 401-42-33 E-mail: info@chemmet.ru

chemmet.ru

# Constructor

Gonvarri Material Handling

# **ENTERPRISE DESCRIPTION**

CONSTRACTOR RUS LLC is the subsidiary of the Gonvarri Material Handling group, a leading manufacturer of racking and shelving equipment for various industries, warehouses, logistics centers, archives, offices, museums, libraries, etc. The company offers a variety of options from the simplest designs to fully automated storage systems and is the only full production cycle European manufacturer in Russia. Its products comply with the requirements of the current European standards FEM/EN with regard to quality and equipment configuration.

Sales areas: Russia, Finland, the Baltic countries, Azerbaijan, Belarus, Kazakhstan.



# **EXPORT PRODUCTS**

Racking & shelving systems

# FACTS



# 2008

Start of manufacturing



# **95 EMPLOYEES**

Enterprise staff amount



# > 10,000 TONS OF STEEL

The plant in Kirovsk processes annually

# **UP TO 50% OF PRODUCTS**

Are exported to Scandinavian coun-

# **CONTACTS**



Address: 187340, Russia, Leningrad Region, Kirovsky district, Kirovsk, Naberezhnaya str., off. 1

Phone: +7 (812) 493-50-25

E-mail: info@constructor-storage.ru

constructor-storage.ru









Ekorusmetall LLC processes waste batteries according to ENGITEC TECHNOLOGIES (Italy) technology, which fully meets modern environmental and technical requirements.

Sales area: Russia, European, Asian countries



# **EXPORT PRODUCTS**

- Refined lead
- · Antimony lead

# FACTS



Start of manufacturing



93 EMPLOYEES Enterprise staff amount



**30.000 TONS** 

Annual amount of waste lead-acid bat-

# CONTACTS

Address: 188560, Leningrad Region, Slantsy district, Slantsy, Slantsevskoe highway, 30A

Phone: +7 (81374) 32-440 E-mail: info.ecorusmetal@mail.ru ecorusmetal.com

# **ENTERPRISE DESCRIPTION**

MW Kingisepp LLC is part of the MW Division, one of the largest suppliers of automotive components in Europe, part of the CLN S.p.A. Italian industrial group. The company specializes in production of 12 - 17 inches steel wheels for passenger and LCV cars. Steel wheels are distributed to the conveyors of Russian and foreign carmakers. As for the secondary market of steel wheels, the plant products are sold through regional distributors.

The plant is fitted with high-tech high-performance foreign equipment. Together with the features of cold forming technology and the use of wastewater treatment plants, the company provides the lowest possible impact on envi-

Sales area: Russia, France, Poland, Romania

# **EXPORT PRODUCTS**

 Steel wheels for passenger and LCV cars

# FACTS



Start of manufacturing



**230 EMPLOYEES** Enterprise staff amount



# **1.5 MLN WHEELS**

Annual production capacity of the enterprise



# **CONTACTS**



Address: 188452, Russia, Leningrad Region, Kingisepp district, Fosforit Industrial Area, Industrialny proezd, 2

Phone: +7 (81375) 68-500

E-mail: info@ru.mw.gruppocln.com

www.gruppocln.com





The company is developing dynamically: production volumes are increasing, new products are introduced, modern technologies are being introduced, a technical re-equipment program is under implementation. The manfacturer develops and manufactures rotary-disk-type control valves, PRDS (fast-response PRDS) steam coolers with improved design, steam-converter valves (mini-PRDS), butterfly valves, stop valves, gate valves, and protective fittings.

Sales area: Russia, Belarus, Moldova, Kazakhstan, Armenia, Kyrgyzstan



#### **EXPORT PRODUCTS**

Racking

#### FACTS



#### 1994

Start of manufacturing



## **120 EMPLOYEES**

Enterprise staff amount



#### **20,000 PRODUCTS**

Annual production capacity of the enterprise

#### **CONTACTS**



Address: 188660, Russia, Leningrad Region, Vsevolozhsk district,

Bugry, Garazhny proezd, 5 Phone: +7 (812)454-69-60 E-mail: info@npoflame.ru

npoflame.ru



#### **ENTERPRISE DESCRIPTION**

Tikhvin Ferroalloy Plant is the youngest and most modern enterprise in the field of high carbon ferrochrome production. 95% of products are exported. The socially-oriented management company Yidirim is currently implementing a number of significant social programs for the plant employees in cooperation with the company's management. In 2017, TFZ LLC won the regional competition "Business that Develops a Region" in "Best Exporter of the Year" nomination.

Sales area: worldwide



#### **EXPORT PRODUCTS**

Ferroalloys

#### FACTS



Start of manufacturing



**620 EMPLOYEES** Enterprise staff amount



> 800,000 TONS

Of ferrochrome produced within 11 years



#### CONTACTS

Address: 187555, Russia, Leningrad Region, Tikhvin district, Tikhvin, Industrial Site

Phone: +7 (81367) 48-300 E-mail: tfzinfo@tfznw.ru

# CONSTRUCTION MATERIALS AND PRODUCTS MANUFACTURE

Over 60 large and medium-sized enterprises currently operate in the Leningrad Region mineral products manufacture. Building materials production volumes traditionally depend on the construction speed in the Leningrad Region and in St. Petersburg, which is the largest consumer market of building materials manufactured by regional enterprises.







FIG ROSSTRO Ltd. is a professional developer in the North-West of the Russian Federation (present in the market since 1991). Directions: investment and construction activities, design and construction, management and operation, production.

The company is a Russian manufacturer of retained formwork of chip-cement boaeds "ROSSTRO-VELOX", inventor, co-owner and patent owner of the "VELOX" construction system. The house-building manufacture "ROSSTRO-VE-LOX" in the Leningrad Region is represented by 3 modern chip-cement slabs factories and a building system products factory. The production of chip-cement blocks was launched in 2016.

Sales area: Russia, Belarus, Kazakhstan, Kyrgyzstan.



#### **EXPORT PRODUCTS**

· Chip-cement slabs, boxes and blocks

#### FACTS



start of manufacturing



## **440 EMPLOYEES**

enterprise staff amount



#### 2.100 SQ. M PER SHIFT

slab production capacity (300,000 sq. m of accomodation space per year)

#### **UP TO 50%**

construction cost reduction

#### CONTACTS



Address: 188450, Russia, Leningrad region, Kingisepp, Fabrichnaya st., 14 b Phone: +7 (812) 326-29-29 E-mail: makarov@rosstro.spb.ru rosstro-velox.ru



#### **ENTERPRISE DESCRIPTION**

GSSK is one of the most famous enterprises in the North-West, producing panels for the construction of residential blocks and administrative buildings, products for frame housing construction, as well as wide range of reinforced concrete structures. The company performed a largescale production facilities modernization in 2012-2013. In 2018, international quality certificates were obtained and the ability to supply products to Finland and Sweden was achieved. Since 2000, over 700,000 sq m of residential space have been commissioned with the use of GSSK products. The company regularly supplies products to the construction sites of the largest Scandinavian developers in St. Petersburg and Leningrad region: YIT (Lemminkainen), Bonava.

Sales area:



#### **OFFERED PRODUCTS**

 Reinforced concrete products for buildings construction

#### **FACTS**



start of manufacturing



#### **290 EMPLOYEES**

enterprise staff amount



#### 70,000 CU M

annual reinforced concrete products production capacity

#### > 600 OBJECTS

built in St. Petersburg and Leningrad region using the products of the plant since 2000

## **CONTACTS**

Address: 188306, Russia, Leningrad Region, Gatchina, Industrial area

1, block 5, site 1, build. 1 Phone: +7 (81371) 9-35-12 E-mail: gssk@78stroy.ru

gssk-panel.com

- Construction materials and products manufacture -





The Kingspan Group is the world leader manufacturing building solutions for industrial production, in the Russian market it is represented by two divisions: production of sandwich panels and integrated construction of pre-fabricated buildings based on LGSF (light gauge steel framing). Kingspan products allow reduce construction costs, are highly energy efficient and fire safe. Own production facilities of Kingspan in Russia are located in the Leningrad region. In Russia more than 1500 projects have been implemented in various sectors of the economy.

Sales area: Russia. Kazakhstan. Belarus. the Baltic countries



#### **EXPORT PRODUCTS**

Sandwich panels

#### **FACTS**



start of manufacturing



#### **150 EMPLOYEES**

enterprise staff amount



#### 1 MLN SQ. M

annual mineral wool sandwich panels production capacity

#### **20,000 TONS**

annual galvanized cold-formed frames production capacity

#### **CONTACTS**



Leningrad Region, Gatchina district, Malye Kolpany, Cooperativnaya st., 1 A Phone: +7 (812) 602-29-40

E-mail: ceerusales@kingspan.com

kingspan.com/ru



#### **ENTERPRISE DESCRIPTION**

Business line of LSR Group "LSR. Stenovye materialy" unites the largest manufacturers of wall materials (4 brick plants and one gas-concrete plant). The enterprises are fitted with modern equipment, have their own raw material base - Cambrian blue clay quarries.

"LSR. Stenovye "produces the widest range of bricks: ordinary (construction) bricks - solid and hollow; lining (front) brick of different textures and colors; large-format porous ceramics, the special structure of which allows building warmer walls. The company is the first and the only mass producer of facade clinker bricks and paving clinker bricks in Russia. As part of the gas-concrete direction, a range of products is produced under the "Gazobeton LSR" brand. The quality of holding company products complies with European standards and is ensured by the constant input and operational control of raw materials and technological processes by the plant laboratories.

Sales area: Russia, Belorussia, Kazakhstan



#### **EXPORT PRODUCTS**

- Construction brick
- Front brick
- Clinker brick (front, paving)

#### **FACTS**



start of manufacturing



#### **1,050 EMPLOYEES**

enterprise staff amount



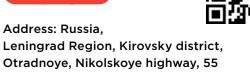
#### **450 MLN BRICKS**

annual production capacity (90 product ranges)

#### 3 MLN CU. M OF GAS-CON-CRETE

produced during 10 years of operation (eq. to 12.5 mln sq. m of buildings)

## **CONTACTS**



Phone: +7 (812) 334-87-72 E-mail: info@lsrstena.ru

Isrstena.ru

Catalog of exporters of Leningrad region —





The Luga Abrasive Plant is one of the world's largest manufacturers of abrasive tools. The company has grown from a small crucible workshop to modern high-tech production within more than 100 years. Today, the plant accounts for over than a half of abrasive tools production volume in Russia.

The plant produces a wide range of abrasive tools (cutting, grinding, polishing, grinding and flap wheels, grinding wheels and abrasive bricks) for processing a wide range of materials and for various equipment, as well as graphite-containing and chamotte ware (crucibles, muffles, etc.) designed for non-ferrous metals melting and casting.

Sales area: Russia, CIS countries, Western and Eastern Europe, Middle East, Latin America



#### **EXPORT PRODUCTS**

Abrasive products and tools

#### **FACTS**



start of manufacturing



**1,720 EMPLOYEES** enterprise staff amount



**20% OF PRODUCTS** 

under the brand LugaAbrasiv is exported

## CONTACTS



Address: 188230, Russia, Leningrad Region, Luga, Krasnoarmeyskaya st., 32 Phone: +7 (81372) 2-12-64 E-mail: lap@abrasives.ru abrasives.ru



#### **ENTERPRISE DESCRIPTION**

The KeraMir group of companies specializes in production and sale of ceramic tiles under the trademarks AZORI and Eletto Ceramica. The production complex includes enterprises for the production of ceramic tiles, decorative elements (borders, decors and panels), as well as logistics companies. A powerful production facility is fitted with advanced equipment of Italian and German manufacturers. An integrated training and production management system has been implemented. Products are manufactured on two SACMI lines. Sorting and packaging of finished products is performed automatically on two new lines of SYSTEM company. Pallet packaging is performed with a heat-resistant weatherproof film in an automatic packaging line. All the pallets are transported by robots. The plant uses a waste-free water purification system. Among the first enterprises in Russia to implement a new technology for ceramic tiles decoration, digital printing in production.

Sales area: Russia, Azerbaijan, Armenia, Kyrgyzstan, Belarus, Kazakhstan.

#### **EXPORT PRODUCTS**

- · Glazed ceramic tile decorated for interior wall lining
- · Ornamented ceramic tiles for floors

## **FACTS**



start of manufacturing



**420 EMPLOYEES** enterprise staff amount



3.4 MLN SQ. M

production capacity of the enterprise

## CONTACTS





Construction materials and products manufacture







Pikalevsky Cement JSC (founded in 1949 as part of the Pikalevo Alumina Refinery) is the largest producer of European quality cement in the North-West Federal Region. Products are made of raw materials mined in own quarries. The company operates strict quality control, production meets environmental safety requirements. Selection of optimal raw mixes is possible. Unique feature: Cement is produced using nepheline slime instead of clay.

The cement of the plant means fast strength and strength in the finished facility, the first group steam curing, the absence of "false setting", high workability, low specific consumption in concrete, radiation safety. All products are certified (2 types of exported cement, too, comply with the European standard EN 197-1). The products were used for construction of most of the strategically important objects of St. Petersburg.

Sales area: Russia, Finland

#### **EXPORT PRODUCTS**

Cement

#### **FACTS**



start of manufacturing



#### **380 EMPLOYEES**

enterprise staff amount



#### 2.6 MLN TONS OF CEMENT

annual production capacity of the enterprise

#### **ECOMATERIAL 1.2 STANDARD**

according to the results of the environmental examination



#### **CONTACTS**

Address: 187600, Russia, Leningrad Region, Boksitogorsk district, Pikalevo, Spryamlennoe highway, 1 Phone: +7 (81366) 49191

E-mail: pikcement@eurocem.ru

eurocement.ru



#### **ENTERPRISE DESCRIPTION**

Quadro Decor LLC is a full-cycle manufacturing company that produces porcelain tile for floors under its own brand -Quadro Decor.

The production site is based on the former ceramic product factory territory. Techno Gres 300x300 and 400x400, 7, 8 and 12 mm thick is available. Quadro Decor ceramic granite is promoted in the Russian market and in foreign countries through dealers the stocks of which allow to provide the necessary amount of goods precisely in time.

Sales area: Russia, CIS countries, Europe



#### **EXPORT PRODUCTS**

· Porcelain tile for floors

#### **FACTS**



start of manufacturing



#### **350 EMPLOYEES**

enterprise staff amount



#### 8 MLN SQ. M

porcelain tile production capacity

share of technical porcelain tile deliveries in the Russian market

## **CONTACTS**

Address: 187026, Russia, Leningrad Region, Tosnensky district, Nikolskoye town, Otradnenskoe highway, 1B

Phone: +7 (812) 383-77-30 E-mail: info@quadrodecor.ru

quadrodecor.ru





Boksitogorsk Alumina Refinery is the only enterprise in the RUSAL company that produces white alumina. The company manufactures over 90 products: grinding grain and powders, micro grinding powders, refractory grits, unshaped refractory mixtures. Consumers: metallurgical industry, production of abrasive materials and mechanical engineering, production of refractory products and others.

As part of white alumina products manufacture modernization based on dry processing schemes using roller and centrifugal grinding systems, a new industrial site was launched in 2017. The project implementation has allowed to expand the nomenclature due to production of new fractions and to increase the volume of products.



#### **EXPORT PRODUCTS**

Manufactured corundum

#### FACTS



start of manufacturing



#### 1,000 EMPLOYEES

enterprise staff amount



#### **78,000 TONS**

the volume of alumina products shipment in 2017 (record)

#### **IN-HOUSE TPP**

40% of electricity needs and 100% heat needs

#### CONTACTS



Address: 187650, Russia, Leningrad Region, Boksitogorsk, Zavodskaya st., 1 Phone: +7 (81366) 70-429

E-mail: Tatiyana.Chernysheva@rusal.com

rusal.ru



#### **ENTERPRISE DESCRIPTION**

Ruscam Glass Packaging Holding LLC is the part of industrial group SISECAM, one of the world's leading manufacturers of glass products, operating in 13 countries (total > 22,000 employees). The company produces high-quality products for the markets of beer, wine, strong alcoholic beverages and non-alcoholic beverages, food products and is the leading producer of glass containers in Russia.

Sales area: Russia, Germany, France, Belgium, Finland, Norway, Sweden, the Netherlands, Italy, England, Lithuania, Latvia, Estonia, Moldova

Glassware

## **FACTS**



start of manufacturing



**460 EMPLOYEES** enterprise staff amount

**EXPORT PRODUCTS** 



**718 MLN PCS** 

annual production capacity (204,000 tons of glass)

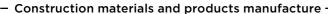
#### > 700 ITEMS

the product range of the company

## **CONTACTS**



Phone: +7 (81368) 96-903 E-mail: kirishi@ruscam.ru sisecamcamambalaj.com/ru







Within the four years of operation in the market, Teplobloki North-West has become one of the leaders in heat-efficient wall blocks production in the Leningrad Region. The company produces high-quality concrete products, focused on individual construction. The main task is to increase the production of heat-efficient units by introducing products to the international market.



#### **EXPORT PRODUCTS**

Reinforced concrete products

## FACTS



#### 2015

Start of manufacturing



#### **10 EMPLOYEES**

Enterprise staff amount



#### > 80,000 PCS PER YEAR

Production capacity of the enterprise

#### 6,000 SQ. M

Annual production of finished products

## **CONTACTS**



Address: Russia, Leningrad Region, Vsevolozhsk district, Sertolovo, Sertolovo-1, Vostochno-Vyborgskoye highway, 16, build. 2V Phone: +7 (812) 920-34-87 E-mail: teploblok.spb@yandex.ru

teploblok-spb.com



#### **ENTERPRISE DESCRIPTION**

Vozrozhdenie Mine Management Company LLC is part of the NP GPSK "Vozrozhdenie" and the leading company for the granite blocks extraction in Russia. The company extracts and sells blocks from its own quarries (granite, granosyenite, garnetiferous amphibolite, migmatized garnetiferous amphibolite, green pyroxenite, gneissogranite). Stone-processing workshops are working on the sides of the quarries, producing granite products for road construction (curbstones, special borders) and urban landscaping (paving stones, paving slabs, cornices, parapets, rocky veneer, concrete piers), hardscape elements (pedestals, benches, urns). The quarries and stone-processing production of the company is fitted with the latest European equipment and tools. The products are supplied to the largest regional and state municipal improvement projects.

Sales area: Russia, Italy, Germany, Poland, Belarus, Lithuania, Latvia, Azerbaijan, Kazakhstan, Ukraine, Taiwan, China



#### **EXPORT PRODUCTS**

· Granite blocks

#### **FACTS**



Start of manufacturing



**440 EMPLOYEES** 

Enterprise staff amount



41,500 CU. M

Granite blocks mined in 2018

#### **TAIWAN**

The furthest delivery of granite blocks



#### **CONTACTS**

Address: 188800, Russia, Leningrad Region, Vyborg, Leningrad highway, 18 A Phone: +7 (81378) 252-02 E-mail: info@karier.ru

karier.ru

## LIGHT INDUSTRY

Leningrad Region light industry is based on about 30 large and medium-sized enterprises. Textiles and clothing as well as industrial textiles, non-woven fabric and sanitary articles are produced in the region.







BTC Group JSC is one of the largest Russian companies in the field of light industry, specializing in the design, manufacture and sale of high-tech clothing for various business sectors and government agencies. In-house production base includes 12 enterprises.

The range of the company's product solutions: from basic uniforms sets to multifunctional suits, adapted to different climatic conditions. Customers of BTC Group are leading Russian companies, which include EVRAZ, Rosneft, Transneft, GTR Rossiya, Aeroflot - Russian Airlines, Russian Railways, Gazprom Gas Distribution, Russian ministries and agencies.



#### **EXPORT PRODUCTS**

· High-tech uniforms and multifunctional suits

#### FACTS



Start of manufacturing

## **4710 EMPLOYEES**

Enterprise staff amount



#### **5.7 MLN UNITS**

Annual production of wearing apparels

#### **6.440 UNITS**

Of equipment includes BTC industrial estate

## **CONTACTS**



Address: 187650, Russia, Leningrad Region, Boksitogorsky district, Boksitogorsk, Yuzhnaya st., 23

Phone: +7 (812) 244-55-10 E-mail: office@btcgroup.ru

btcgroup.ru



#### **ENTERPRISE DESCRIPTION**

COMAZO Ltd is a Russian-German full-cycle knitting factory producing everyday and functional underwear and linen. The family company was founded in Germany in 1884, and the Russian company was opened in Tikhvin in 1994.

Today Comazo is a company manufacturing underwear for the largest retail networks in Europe, a large group corporation that produces more than 50,000 products per day.

Sales area: Russia, Germany, CIS countries



#### **EXPORT PRODUCTS**

 Casual underwear (panties, pajamas, bathrobes, T-shirts, underpants)

#### FACTS



Start of manufacturing



#### **200 EMPLOYEES**

Enterprise staff amount



#### **2.5 MLN PRODUCTS**

Annual production capacity of the enterprise

#### **CONTACTS**



Address: 187555, Russia, Leningrad Region, Tikhvin district, Tikhvin, Mebelnaya st., 2 Phone: +7 (812) 606-62-99, 606-62-98, (81367)70-373, 74-828 E-mail: mail@comazo.ru

comazo.ru





Elkom knitting factory is the Russian manufacturer of clothing for children and school uniform. The product range includes over 200 items of children's knitware and linen: jumpers, sweaters, cardigans, overalls, sets, blankets, kits for birthing center discharge, caps and scarves. All the brand's clothing is knitted and sewn in Russia, which enables the company to control production in compliance with technology at all stages, from a reel to a finished product.

Sales area: Russia, Belarus, Kazakhstan, Austria, the USA, Holland



#### **EXPORT PRODUCTS**

- · Children's clothes
- School uniform

#### **FACTS**



Start of manufacturing



#### **50 EMPLOYEES**

Enterprise staff amount



#### **350,000 PRODUCTS**

Annual production capacity of the enterprise

#### **165 KNITTED SWEATERS PER HOUR**

Equals the average number of children in a kindergarten



#### CONTACTS

Address: 188541, Russia, Leningrad region, Sosnovy Bor, Garazhniy proezd, 3 Phone: +7 (81369) 23-773 E-mail: elcom-as@mail.ru elcom-kids.ru



#### **ENTERPRISE DESCRIPTION**

The enterprise of national art crafts "Svirskoe lace" LLC is a unique Leningrad region manufacturer of artistic hand-knitting products, made with hand-patterned knitting and crochet and openwork crocheting according to old ornaments saved in North-West Russia. The enterprise product range includes: tablecloths, shawls, napkins and other items crocheted of cotton and linen threads

"Svirskoe lace" is a member of Association of folk arts and crafts of Russia, the winner of competition "Business recognition" as "The best enterprise in the sphere of folk arts and crafts of the Leningrad region". The company has a registered trademark and an official certificate "Made in the Leningrad region".



#### **OFFERED PRODUCTS**

· Products of art and hand knitting

## **FACTS**



Start of manufacturing



#### **3 EMPLOYEES**

Enterprise staff amount



#### "FRIGATE" NAPKIN

The product is included in the Register of the Russian national souvenir prod-

#### "FRIGATE "STANDART"

The panel picture is recognized as the best tourist souvenir in the Leningrad



#### **CONTACTS**

Address: 187700, Russia, Leningrad region, Lodeynoye Pole, Karla Marksa, 40 Phone: +7 (813-64) 2-66-42

E-mail: svirskoelace@mail.ru

svirskoekruzhevo.ru







Respiratory complex LLC is an expert in the personal respiratory protection equipment market. The enterprise product range includes filter respirators of all protection classes for industrial enterprises, medical institutions and laboratories, for civil defense and emergency situations, as well as consumer half masks - respirators for everyday use when in contact with dust, paintwork materials, allergens, viruses, etc. The company has more than 30 domestic and foreign patents for equipment, technological processes, filter materials and respirator industrial designs. All products are certified and undergo additional regular quality control in our own laboratory.

Sales area: Russia, Finland, Kazakhstan, Belarus, Czech Republic, UAE



#### **EXPORT PRODUCTS**

Filtering respirators

#### **FACTS**



Start of manufacturing



## **400 EMPLOYEES**

Enterprise staff amount



#### **25 MLN RESPIRATORS**

Produced in the company in 2018

#### 180,000 SQ. M

Annual production of filtering carbonfilled materials

#### **CONTACTS**

Address: 188679, Russia, Leningrad Region, Vsevolozhsk district, Morozova town, Chekalova st., 3, build. 592

Phone: +7 (812) 329-11-65 E-mail: zakaz@rkszpe.ru

rkszpe.ru



#### **ENTERPRISE DESCRIPTION**

Uzor JSC is a leading textile enterprise, producing furniture fabrics, decorative fabrics, tapestry paintings. The company has its own dyeing and twisting equipment, jacquard and heddle machines.

Highly qualified specialists, modern computer equipment and software allows to quickly develop and introduce new drawings and technologies into production. The company plans to expand the purpose of products, the use of fabric for manufacture of clothing and footwear.

Sales area: Russia, Belarus, Kazakhstan, Finland



#### **EXPORT PRODUCTS**

- Furnishing fabric
- Decorative products
- Tapestry paintings

#### **FACTS**



start of manufacturing



#### **120 EMPLOYEES**

enterprise staff amount



#### **1 MLN RUNNING METERS**

annual production capacity of the enterprise

#### **500 TYPES**

of fabric patterns, paintings and textile products

#### **CONTACTS**

Address: 188382, Russia, Leningrad Region, Gatchina district, Vyritsa, Oredezhskaya st., 2 Phone: +7 (81371) 49-305 E-mail: uzor-v@yandex.ru

uzor.biz

- Light industry Catalog of exporters of Leningrad region -

# SPECIALIZED SERVICES

The Leningrad Region enterprises provide a wide range of services, from industrial engineering and industrial design testing to cargo transshipment. The services market is represented by more than 200 large and medium-sized companies of various specialization, including large scientific and technical centers, research and manufacture associations.







LOESK JSC is the second largest power grid company in the Leningrad Region and one of the largest utility companies in Russia. The company's strategic mission is to provide reliable uninterrupted supply of electric power to consumers in cities, large villages and individual industrial areas of the Leningrad region 24/365, to take a leading position in the power market and meet the highest requirements of customers. Switching to international standards of business transparency, environmentally responsible operation of facilities and innovative social policy, LOESK aspires to become a standard for the region's power market.

Sales area: Russia, Finland



#### **EXPORT PRODUCTS**

 Electric power transmission services

#### **FACTS**



Start of manufacturing



#### 1,950 EMPLOYEES

Enterprise staff amount



#### **2ND LARGEST**

Electric grid company in the Leningrad region

#### **150 COMMUNITIES**

Supplied with power (> 1 mln residents of the Leningrad region)

#### CONTACTS

Address: 197110, Russia, St. Petersburg, Pesochnaya nab., 42A Phone: +7 (812) 334-47-47 E-mail: corp@loesk.ru loesk.ru





#### **ENTERPRISE DESCRIPTION**

NRC "Kurchatov Institute" - CRISM "Prometey" is the largest inter-branch materials research centre in Russia. It deals with development, commissioning and application of unique structural metal, polymer, composite, and functional materials. Main services:

- development of future-proof materials and technologies;
- electrochemical protection against corrosion;
- functional and protective coatings;
- assessment and certification of materials, products and structures.

Sales area: Russia, CIS countries, countries of Southeast Asia

## **SERVICES**

· Small-scale batches of metal parts and products, welding consumables, welded structures

## FACTS



Establishment of the Institute



#### "1400 EMPLOYEES

Institute staff amount

#### **SINCE 1994**

he Institute has designated as the State Scientific Centre of Russia

#### **LEADING**

Scientific organization



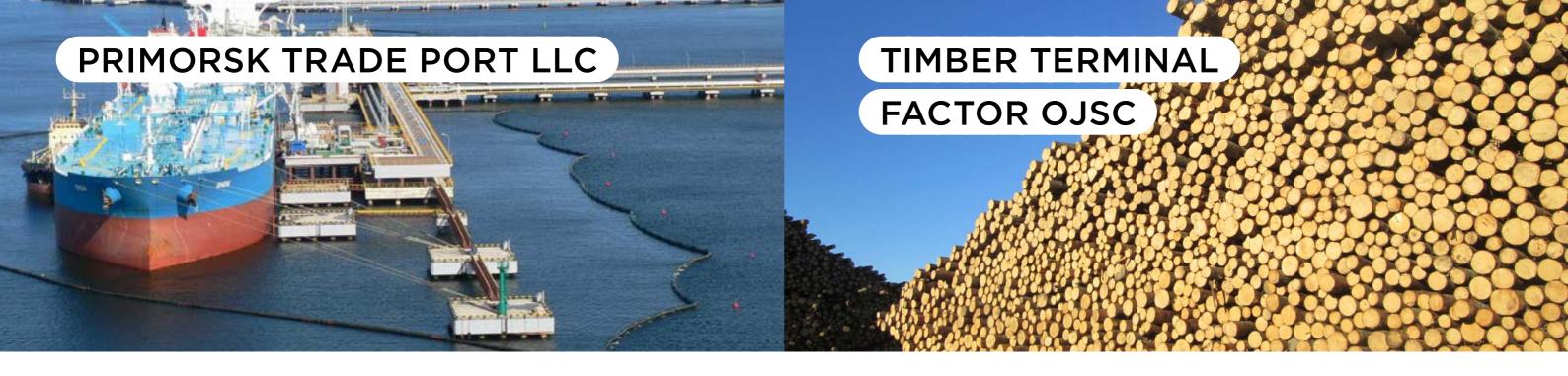




Address: 49 Shpalernaya st., St. Petersburg,

Russia, 191015

Phone: +7 (812) 274-37-96 E-mail: mail@crism.ru crism-prometey.ru





Primorsk trade port LLC is the largest stevedoring company in the North-West of Russia, providing loading and unloading services to more than 50 Russian oil companies during transshipment of export oil and oil products through the port of Primorsk, as well as bunkering at berths and linehandling in the port.

Infrastructure: 54 ha territory, the water area is 0.217 sq. km, 6 cargo berths, the berths length is 2.3 running km, the depth at berths is up to 17.8 m, the maximum deadweight of vessels is 150,000 tons.

Primorsky commercial port has become one of the largest in Russia (in terms of transshipment volume) oil terminal over 15 years of operation. Large volume deliveries are made to the countries of Northern Europe and Scandinavia.

#### **SERVICES**

· Loading and unloading of oil and oil products

#### **FACTS**



Start of manufacturing



#### **300 EMPLOYEES**

Enterprise staff amount



#### **82 MLN TONS**

Annual total bulk cargo handling capacity of the port

#### **20% SHARE**

In total exports of Russian oil by sea

## **CONTACTS**

Address: 188910, Russia, Leningrad Region, Vyborgsky district, Primorsk territory, Portovy proezd, 10

Phone: +7 (81378) 62-999 E-mail: secretary@ptport.ru

www.ptport.ru



#### **ENTERPRISE DESCRIPTION**

Timber Terminal Factor OJSC is a private stevedoring company of Commercial Sea Port Ust-Luga, the largest seaport on the Baltic Sea. The Terminal has accumulated considerable experience with bulk, general and packaged cargoes over the 20 years of its operation, and today it specializes in the transshipment of agricultural, forest cargo, biofuel, chemical and containerized cargoes.

Infrastructure: 10 ha territory, the access channel length -4 km, depth - 8.4 m, width - 60 m; canal draught - 5.4 m (ships up to 5 000 tons). Equipment: universal reloading machines, front loaders, forklifts, truck tractors, floating cranes.

#### SERVICES

- Accumulation, storage, sorting and preparation of cargoes for loading onto ships
- Acceptance and dispatch of goods by railway transport and motor transport
- Containers filling and repacking
- Ship loading and unloading

#### **FACTS**



Start of manufacturing



**150 EMPLOYEES** 

Enterprise staff amount



#### **1 MLN TONS**

Annual terminal turnover after the development project implementation

#### **100,000 TONS**

The 1st complex on the Russian part of Baltic Sea for handling agricultural cargo

## **CONTACTS**

Address: 188471, Russia, Leningrad Region, Kingisepp district, Ust-Luga, Sudoverf Quarter Phone: +7 (812) 449-19-15

E-mail: info@factor-port-ustluga.ru

factor-port-ustluga.ru





100 - Specialized services





ULCT is a joint project between Global Ports Group (80%), the leading marine terminal operator in Russia, and Eurogate (20%), the leading European container terminal operator.

ULCT is the first "greenfield" container terminal in Russia designed and built in line with modern technical requirements for container handling. Since December 2018 the terminal has been handling coal. The coal project of ULCT has received all required environmental approvals - the site has all necessary equipment to minimize the environmental impact.

Infrastructure: site area 38,9 ha, capacity 440,000 TEU, coal handling capacity 1 mln tons, berth length 440 m, berth depth 13,5 m container yard capacity 7,500 TEU, reefer yard capacity 420 plugs, coal yard capacity 120,000 tons, railway front 3,232 m. Equipment: STS cranes, RTG cranes, RMG cranes, terminal tractors, fork lifts, front loaders, universal handling machines, bucket loaders



#### SERVICES

- Container handling and storage, additional services: container stuffing/unstuffing, inspection, weighing, VGM certificate issuing, marking, attaching or removal of warning labels, sealing, etc.
- · Coal handling and storage, additional services: coal cleaning from metal and foreign objects, coal crushing

#### FACTS



Start of operation



## **200 EMPLOYEES** Enterprise staff amount



#### **TWO-WAY ACCESS CHANNEL**

Provides stable traffic of vessels and absence of queues



## CONTACTS

Address: 188471, Russia, Leningrad Region, Kingiseppsky district, Ust-Luga Rural Settlement, Southern Region of the Sea Port, Block 1, No. 1.1

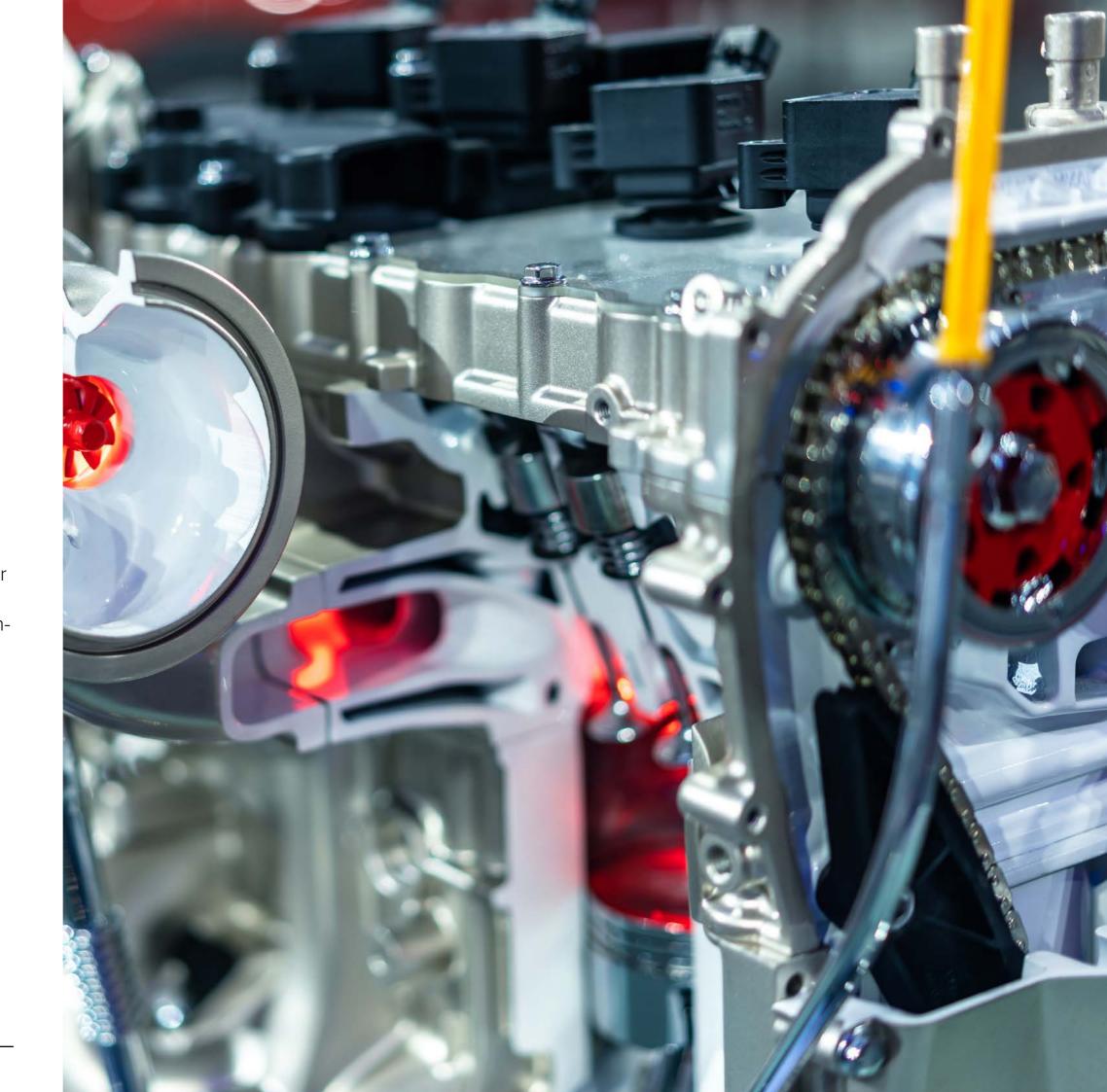
Phone: +7 (812) 454-07-07 E-mail: info@ulct.ru

ulct.ru

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# MACHINES AND EQUIPMENT MANUFACTURE

Over 100 large and medium-sized enterprises in the Leningrad Region perform activities in the spheres of automotive industry, shipbuilding, industrial equipment manufacturing, car building, etc. A number of high-tech companies perform research and development activities together with innovation centers, research institutes, research and manufacture associations of our country, which confirms the importance of domestic activities in the research and technology solutions design and development.







NITI (part of Rosatom) was established in 1962 as a state test site for shipboard nuclear power plants (NPP). During more than 50 years of work, NITI has become a major research center in the field of nuclear energy and today it is the only scientific and technological center in Russia for complex testing of transport NPPs, adjusting them on ground prototype stands to the required reliability and safety level.

Products released: inspection systems, radioactive waste management technologies, equipment for automated control systems, calculations means and methods, simulators, measuring tools (flow meters, level gauges), programming technologies.

Sales area: Russia, Belarus, China



#### **EXPORT PRODUCTS**

- Equipment for nuclear power plants radiation control automated system (control units, power control unit blocks)
- Explosives detection unit

#### **FACTS**



Start of manufacturing



#### **20 EMPLOYEES**

Enterprise staff amount



#### 145 BLOCKS

Manufactured for automated radiation monitoring systems in various nuclear facilities



#### CONTACTS

Address: 188540, Russia, Leningrad Region, Sosnovy Bor, Koporskoe highway, 72 Phone: +7 (813-69) 2-26-67 E-mail: foton@niti.ru

niti.ru



#### **ENTERPRISE DESCRIPTION**

BPK group is an industrial machine-tool enterprises association, which occupies more than 8% of the machine tools consumption market in Russia. The group includes enterprises in the Leningrad region and St. Petersburg, the Ryazan region. Line of business: batch production, creation of new models of machine tools and production of pilot batches, engineering, service.

In cooperation with its partners, the enterprises of the Rosatom State Corporation, the company manufactures metal-cutting machines under the F.O.R.T. trademark. In cooperation with the Peter the Great State Polytechnic University, Moscow state university of technology STANKIN, methods of dual training are developed and specialized professionals are trained. The design office of the enterprise implements R&D in the field of mechanical engineering and materials science. Patents for unique hybrid additive units are obtained. Active research within the framework of digital production concept is performed.

Sales area: Russia, CIS countries, Pakistan



#### **EXPORT PRODUCTS**

- Pipe-threading machines
- Turning machines
- **HPM** machining centers
- 5-axis machining center
- Water Jet machines

#### **FACTS**



Start of manufacturing



#### **120 EMPLOYEES**



#### 22,000 SQ.M

Area of the research and production complex

#### **253 MACHINES**

Exported by the enterprise

## **CONTACTS**



Address: 188660, Russia, Leningrad region, Vsevolozhsk district, 28 km KAD st. (inner ring) (Bugry, build. 1, room 212) Phone: +7 (812) 605-00-33 E-mail: info@bpk-spb.ru

bpk-spb.ru



## **FACTORY BUREVESTNIK OJSC**





#### **ENTERPRISE DESCRIPTION**

Concern Oceanpribor JSC is the largest enterprise for design and manufacture of hydroacoustic tools for submarines and surface ships of the Russian Navy and exported ships. Concern's enterprises perform full cycle R&D, batch production of equipment, maintenance in the fleets. In addition to the Navy armament, the Concern produces hydroacoustic systems for civilian ships, manned and uninhabited underwater vehicles and oil and gas producing offshore platforms, ultrasonic equipment for oil and gas and chemical enterprises. It is planned to expand the range of civilian systems, to develop new types of products, in particular, access to new markets - piezoceramics and electronic automotive components.

Military equipment sales area: Algeria, Vietnam, Egypt, India, Iran, China, Syria (through the state intermediary of Rosoboronexport JSC).

Sales of ultrasonic equipment for oil and gas and chemical enterprises: oil and gas mining regions of Russia, Belarus, Lithuania.



#### **EXPORT PRODUCTS**

- Hydroacoustic complexes and stations
- Ultrasonic level gauge
- Underwater sound projector

#### **FACTS**



Start of manufacturing



#### **1890 EMPLOYEES**

Enterprise staff amount



#### > 90% OF HYDROACOUSTIC **SYSTEMS**

In the Russian Navy are developed and produced by the Concern

THE CONCERN WAS INCLUD-**ED IN THE LIST OF BACKBONE ORGANIZATIONS OF RUSSIA SINCE 2015** 

## CONTACTS



Address (Kirovsk branch): 187341, Russia, Leningrad Region, Kirovsk, Severnaya st., 1 Phone: +7 (812) 320-80-40 E-mail: mail@oceanpribor.ru oceanpribor.ru

## **ENTERPRISE DESCRIPTION**

Factory Burevestnik OJSC is one of the leading enterprises producing ship fittings for the needs of the Russian Navy and one of the leaders in the Leningrad Region engineering industry. The diversified enterprise produces ship and industrial fittings, heat exchangers, valves for oil and gas, fuel and energy complex, ship water and oil coolers, individual head protection (helmets, welders and locksmith), locks and hardware, plastic products. The products have all the necessary licenses and certificates.

открытое акционерное общество ЗАВОД
БУРЕВЕСТНИК

The company is developing dynamically: production volumes are increasing, new products are introduced, modern technologies are being introduced, a technical re-equipment program is under implementation, managment system is implemented. Over the years of operation, the factory and its personnel have been repeatedly awarded with state and agency-level awards.

Sales area: Russia, Belarus, Kazakhstan.

#### **EXPORT PRODUCTS**

Protective helmets and shields

## FACTS



Start of manufacturing



#### **790 EMPLOYEES** Enterprise staff amount



#### **1 MLN PRODUCT UNITS**

The company produced in 2018

#### 6550 KM

The farthest delivery point for the factory products

## CONTACTS

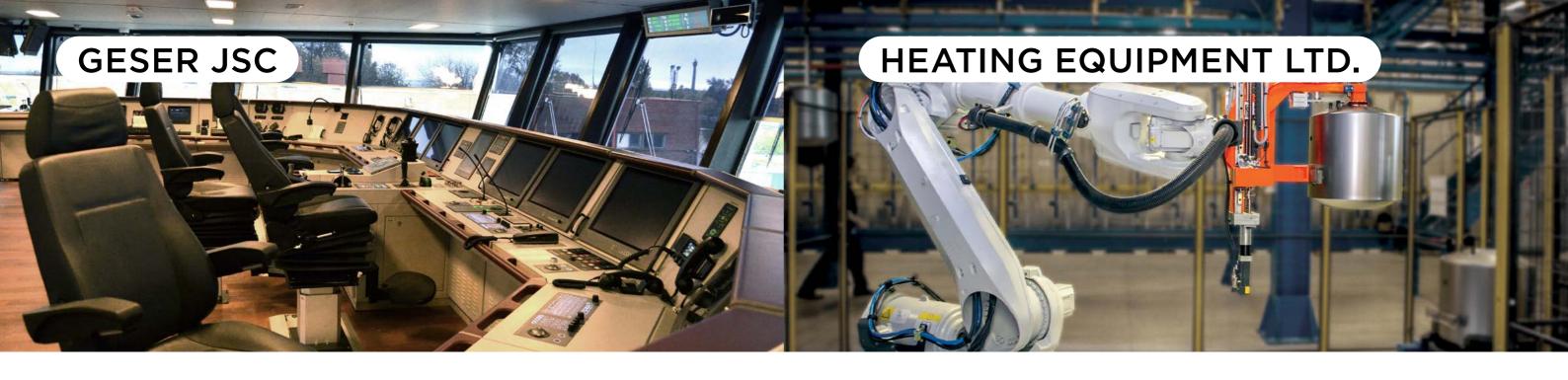


Address: 188304, Russia, Leningrad Region, Gatchina, Sobornaya st., 31

Phone: +7 (812) 314-17-85 +7 (81371) 9-33-02

E-mail: zavbur@mail.ru zavodburevestnik.ru







GESER JSC is a leading domestic supplier of turnkey integrated solutions for military and civil shipbuilding, specializing in production of marine equipment and components for ships, performing outfitting and installation supervision works on ships, and providing water-jet and laser materials cutting services.

The company implements an investment project for ship furniture and ship covering production of composite materials, the purpose of which is to ensure the need for high-quality domestic shipboard products: ship doors, composite and metal furniture.



#### **EXPORT PRODUCTS**

 Marine equipment and components (portholes, composite and metal furniture, galley furniture, sanitary cabins, cladding modular system, composite deck panels, external and internal doors, ship hatch covers)

#### FACTS



#### 1999

start of manufacturing



#### **730 EMPLOYEES**

Enterprise staff amount



#### 52,000 SQ. M

One of the largest manufacturing bases in the segment

#### > **540 ORDERS**

Completed for 40 shipbuilding companies

#### CONTACTS



Address: 187330, Russia, Leningrad Region, Kirovsky district, Otradnoe, Leningradskoe highway, 6

Phone: +7 (812) 493-27-98 E-mail: info@aris-geser.ru

aris-geser.ru



#### **ENTERPRISE DESCRIPTION**

Heating Equipment Ltd. (Thermex) is the largest full-cycle water heater manufacturer in Russia and a leading market player with over 90% distribution in Russia. The new generation automatic plant in the Tosno city is one of the most technically advanced production facilities in Europe. Range of commodities base: open and closed type tankless water heaters, as well as wall and floor mounted tank water appliances for 5 to 300 liters with direct and indirect heating.

Termex is the import substitution leader in the industry and implements a global export strategy - the plant's products are supplied to more than 60 countries of the world: CIS countries, EU, Middle East, South Asia, Africa and South America.



#### **EXPORT PRODUCTS**

· Wide range of water-heating equipment

#### **FACTS**



start of manufacturing



#### **320 EMPLOYEES**





90% level of technological processes auto-

## **CONTACTS**

mation



Address: 187000, Russia, Leningrad Region, Tosnensky district, Tosno, Moskovskoe highway, 44 Phone: +7 (812) 363 38 10 E-mail: thermex@thermex.ru

thermex.com







Hovercraft Ltd. is an innovative shipbuilding company, one of the oldest Russian enterprises for design and manufacture of air-cushion vehicles. The model range includes 2 to 44 seats vessels. The manufacturer has obtained permits of River and Maritime Registers for the production of passenger air-cushion vehicles. A flexible approach to ships equipping, many modifications and extra options.



· Air-cushion vehicles

#### **FACTS**



start of manufacturing



#### **40 EMPLOYEES**

enterprise staff amount



> 3.000 SQ. M

production facilities area

**10-12 SHIPS** 

annual production capacity



## CONTACTS

Address: 187783, Russia, Leningrad region,

Podporozhye, Truda st., 1a Phone: +7 (81365) 73194 E-mail: mail@hovercraft.ru

hovercraft.ru



#### **ENTERPRISE DESCRIPTION**

Leningrad Shipyard PELLA traditionally produces technical fleet vessels - sea tugs, rescuers, service and traveling boats, supply vessels. The company is a leader in the Russian tug-building market - PELLA's tugs are successfully operated in all major ports of the country. High quality and modern technical equipment of the vessels was appreciated by customers from Norway, Italy and other countries. Technical support of products is performed in accordance with the requirements of international standards. Leading experts of the company provide the shipowner with consulting support during the entire period of vessel operation. In recent years, the company has been actively involved updating the vessels of Russian fishing fleet - it is building trawlers, long-liners and crabbers.

Sales area: Russia, Italy, Lithuania, Latvia, Estonia, Norway



#### **EXPORT PRODUCTS**

- Trailers
- Marine fishing-boat
- Service and travelling boats

## **FACTS**



start of manufacturing



#### **2300 EMPLOYEES**

enterprise staff amount



#### **12-13 MONTHS**

short contract to delivery time for tugs

#### **8 VESSELS**

annual production capacity of the new shipbuilding complex

#### CONTACTS

Address: 187330, Russia, Leningrad Region, Kirovsky district, Otradnoe, Centralnaya st., 4 Phone: +7 (812) 336-40-66

pellaship.ru

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E-mail: mail@pellaship.ru





The Research Institute of Optical Electronic Tools Engineering (NII OEP JSC) was established in 1969 for ground testing of space optics, research of lasers and laser systems and for testing optical and electronic optical devices. In 2012, the institute was incorporated into the integrated structure of the Kometa Special-Purpose Space Systems Corporation JSC. The main scientific, technical and production activities of the enterprise are the development, creation, testing and fine-tuning of optical, optical-electronic and laser devices and instruments.

Availability of an in-house experimental production at the institute allows to produce prototypes of onboard information and measurement optical electronic equipment, as well as to perform serial deliveries of high-precision optical and optical electronic devices and instruments.



#### **SERVICES**

- Off-Axis Parabolic Mirrors
- Development, creation, testing and fine-tuning of optical, optical electronic and laser devices and instruments

#### **FACTS**



Establishment of the Institute



#### **900 EMPLOYEES**

Enterprise staff amount



#### **50 DOCTORS AND PHDS**

Many of them have government awards

#### 2,600 M

Product testing optical line length



#### CONTACTS

Address: 188540, Russia, Leningrad Region, Sosnovy Bor, Leningradskaya st., 29 T Phone: +7 (81369) 2-27-78 E-mail: contact@niioep.ru

niioep.ru



#### **ENTERPRISE DESCRIPTION**

NPO Nord Invest is the Russian manufacturer of LED lighting and components. The products range includes lamps for outdoor and indoor illumination of public administration buildings, streets and highways, industrial facilities, retail complexes, lodging and business premises, greenhouses and orchard-houses, as well as explosion-hazardous premises.

Design and release, including individual orders, is performed on the production site in the city of Kirishi. The company has an in-house lighting laboratory, lighting diffuser production is established. All products are under unconditional warranties. The company is the largest manufacturer of LED lamps in the region, it is awarded the quality mark "Made in the Leningrad Region".

Sales area: Russia, Belarus





#### **EXPORT PRODUCTS**

• LED lighting and accessories: searchlights, spotlights

## **FACTS**



Start of manufacturing



#### **50 EMPLOYEES**

Enterprise staff amount



#### **20 HECTARES**

Area of the enterprise

#### **150 PARAMETERS**

Testing capabilities in in-house lighting laboratory

#### CONTACTS



Address: 187110, Russia, Leningrad Region, Kirishi, pr. Pobedy, 40, build. 3A

Phone: +7 (81368) 549-78 E-mail: info@tdlednik.ru

tdlednik.ru





Cable plant OPTEN-KABEL was founded in 1991 and became the first domestic manufacturer to launch the fiber-optic cables batch production.

Currently, in accordance with the technical specifications, the plant produces over 50 major cable brands. The plant plans to expand production and further develop new designs in future.

Sales area: Russia, Latvia, Bulgaria, Turkey, CIS



#### **EXPORT PRODUCTS**

Fiber optic cables





Start of manufacturing



**86 EMPLOYEES** Enterprise staff amount



#### THE FIRST RUSSIAN PLANT

To establish batch production of fiberoptic cable

#### THE FIRST RUSSIAN PLANT

To master self-supporting optical cables production for suspension on power lines

#### **CONTACTS**



Address: 18689, Russia, Leningrad Region, Vsevolozhsk district,

Suoranda, Stroiteley st., 19 Phone: +7 (812) 318-53-23 E-mail: info@opten.spb.ru opten.spb.ru

#### Общество с ограниченной ответственностью ПЕТЕРБУРГСКИЙ МАШИНОСТРОИТЕЛЬНЫЙ ЗАВОД

#### **ENTERPRISE DESCRIPTION**

Peterburgsky Machinery Plant LLC is a manufacturer of wheeled 5-9 drawbar category tractor equipment, as well as special-purpose equipment based thereon. The company performs batch production of STANISLAV tractors, production of multifunctional agricultural and industrial machines.

The production process includes a full cycle of technological operations necessary for the equipment production. Reliability and quality of products, quality-to-price ratio, high maintainability of equipment and possibility of its use in all climatic conditions allows the company to compete favorably with global tractor equipment manufacturers.

Sales area: Russia, Kazakhstan, Belarus, Uzbekistan, Ukraine



#### **EXPORT PRODUCTS**

- Frontal loader
- All-purpose wheeled bulldozer
- Snowbreaker
- Rotary cultivation machines
- Supports transporter

#### FACTS



start of manufacturing



#### **30 EMPLOYEES**

enterprise staff amount



#### THE PLANT IS RANKED

in the register of largest self-propelled machines manufacturers in Russia

#### 12.000 SQ. M

total area of enterprise premises

## CONTACTS



Address: 188320, Russia, Leningrad Region, Vyborg district, Rocshino, Traktornaya st., 1 Phone: +7 (812) 240-24-04

E-mail: 2402404@mail.ru

zao-pmz.ru







PMZ JSC produces equipment for hydraulic power facilities, nuclear industry, shipping facilities, as well as industrial metalwork, it is a part of Trest Gidromontazh Group of companies. It has all the necessary licenses and a modern production facility.

Main products: hatches, trash grids, frame parts, lock gates of all types, channel formers, mechanisms and lifting equipment, hydraulic drives, water treatment machines, pipe pile, tanks, pressure pipelines, bridge structures and racks, metal structures of any complexity. Services: machining, plasma and gas-oxygen cutting, rolling, bending, bead-blasting, painting, welding, assembly of metal structures and mechanisms.

Sales area: Russia, Tajikistan, Belarus



#### **EXPORT PRODUCTS**

Hydromechanical equipment

#### **FACTS**



Start of manufacturing



#### **130 EMPLOYEES**

Enterprise staff amount



#### 8 HPPS

Current order portfolio of the company

#### **LENINGRAD NPP-2**

Rigid steel channel formers production

#### CONTACTS

Address: 187780, Russia, Leningrad Region, Podporozhye, Mechanicheskiy proezd, 9 Phone: +7 (81365) 2-24-90

E-mail: info@pmz.aothm.ru

ao-pmz.ru



#### **ENTERPRISE DESCRIPTION**

Research and Manufacturing Association POISK is the leading enterprise in Russia developing mechanical, electromechanical and electronic multifunctional fuses. Over 85 years, several generations of actuators have been created for artillery ammunition, controlled projectiles, safe arm fire device, actuators and detonators for rocket devices, as well as ship and aircraft torpedo actuators, submarine missiles, sea mine complexes, air defense systems and MANPADS. Main customers are the leading developers of modern high-performance weapons.

POISK possesses a scientific, technical and production facilities with modern high-performance equipment. The activity is confirmed by corresponding licenses and certificates.



#### **EXPORT PRODUCTS**

Actuators

#### **FACTS**



Start of manufacturing



**650 EMPLOYEES** 



> 400

Copyright certificates and patents

> 350 TYPES

Of actuators created by the team





Address: 188662, Russia, Leningrad Region, Vsevolozhsk district, Murino, Lesnaya st., 3 Phone: +7 (812) 318-51-81

E-mail: info@npo-poisk.ru

npo-poisk.ru





Rotan Ltd. specializes in the design and manufacture of motor inflatable vessels under its own trademark: twin-hull vessels / sea sleds. The products are in demand throughout Russia and among water recreation fans, geologists, rescuers, scientists, and military men. Model range: 3.8-5 m boats, 3.8-8.5 m twin-hull vessels, custom models - without restrictions.

Key features: high seaworthiness, survivability, stability, loading capacity, speed, profitability, low weight, compact package. Some models are equipped with a quick inflation system (QIS), which not only can deploy the boat, but also maintain the working pressure in the compartments with regard to a daily temperature drop, which allows to make long water travels at high speeds.

Sales area: Russia, Kazakhstan



## **EXPORT PRODUCTS**

Inflatable motor boats

#### **FACTS**



start of manufacturing

#### **10 EMPLOYEES**

enterprise staff amount

#### 78°N. 68°S

extreme points of hikes on boats Rotan

#### 10,000 KM

farthest delivery point

#### **CONTACTS**



Address: 188743, Russia, Leningrad Region, Priozersky district, Romashki, Rotan factory

Phone: +7 (911) 110-14-16

nk@rotan.pro rotan.pro



#### **ENTERPRISE DESCRIPTION**

St. Petersburg electrotechnical company (SPb EC) is an engineering company specializing in a set of tasks for industrial automation, energy-saving technologies and heat engineering, as well as small and large industrial facilities construction. SPb EC in future is a transnational company that is actively operating not only in Russia, but also in developing countries, both as contractor to western partner companies and independently.

As a result of SPb EC systems implementation, the following occurs: energy consumption reduction, water consumption decrease, costs reduction due to automatic control of technological parameters, protection from emergency situations and operation reliability increase.

Sales area: Russia, CIS countries, Europe, Central Asia, South America



#### **EXPORT PRODUCTS**

- Integrated electric power distribution devices
- Integrated power and lighting devices
- Integrated control devices
- Low voltage component devices
- Safety devices for lifting machines

## **FACTS**



establishment of a research institute



#### **525 EMPLOYEES**

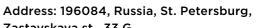
**18 COUNTRIES** geography of operation

## > 1.700 PROJECTS

successfully implemented



#### CONTACTS



Zastavskaya st., 33 G Phone: +7 (812) 331-96-20 E-mail: info@energy.spb.ru

spbec.ru



## TI FLUID SYSTEMS RUSSIA





#### **ENTERPRISE DESCRIPTION**

Specstroymash LLC is a machine-building plant for production of wheeled tractors of the fifth drawbar category. Main activity of the company is the production of tractors and tractor-based special equipment. The models of tractors, developed by the enterprise designers, are used both in agriculture and for road construction, timber and gas industry. Gas industry companies, agricultural enterprises, road construction and forest management organizations highly appreciated the reliability and quality of the machines produced by Specstroymash LLC, used in their work. During the enterprise operation period, more than 15 names of modernized tractors and special tractor-based equipment were developed and produced.

Specstroymash LLC produces equipment in its own area of 11,600 sq.m. All products have conformity certificates and declarations of the Customs Union. Specstroymash LLC is included in the list (register) of manufacturers of self-propelled machines kept by the Ministry of Industry and Trade.

Sales area: Russia, CIS countries



#### **EXPORT PRODUCTS**

· Special equipment according to individual orders

## FACTS



#### 2001

start of manufacturing

## **100 EMPLOYEES**

enterprise staff amount

**120 VEHICLES** 

annual production capacity

#### 2011

a mobile houses production workshop launched

#### **CONTACTS**



Address: 187556, Russia, Leningrad Region, Tikhvin,

Tikhvin district, Krasavskoe highway, 1

Phone: +7 (81367)60677 E-mail: Ssmt76@mail.ru

ssmt2000.ru

# TI Fluid Systems

#### **ENTERPRISE DESCRIPTION**

TI FLUID SYSTEMS RUSSIA is a subsidiary of an international holding company, established in 1919 and specializing in the production of fuel and brake systems for automobiles. Today, the company's factories are located in many countries of the world, and the company's customers include all the world's largest car makers.

The Russian division of TI Fluid Systems started operation in 2009 and is engaged in the production of car fuel and brake systems components. Products of the plant are shipped to all key car assembly enterprises in Russia.

#### **EXPORT PRODUCTS**

 Automotive components: metal and plastic brake lines, fuel lines, brake booster lines, clutch lines, fuel pump modules for cars

#### **FACTS**



Start of manufacturing in Russia



#### >200 EMPLOYEES





#### **2 PLANTS IN RUSSIA**

In Leningrad region near to St-Petersburg and in Togliatti

#### **INNOVATIONS AND GLOBAL EXPERTISE**

TI Fluid Systems advanced engineering centers across the globe





Address: 188643, Russia, Leningrad Region,

Vsevolozhski, Vsevolozhskiy pr., 113 Phone: +7 (812) 676-40-05 E-mail: akedrov@tifs.com

www.tifs.com





Tikhvin Freight Car Building Plant (TVSZ) is the youngest and most updated transport engineering enterprise in Russia. Production capacities: 18,400 of freight cars, 30,000 of car casting sets and 67,000 of wheelsets per year. The plant has mastered production of more than 20 most popular freight wagon models in the market. TVSZ built 16,500 increased loading freight cars in 2018. Over 6 years of work on the CIS railways network, shippers transported almost 200 million tons of cargo in open cars of a new generation by TVSZ (11% more than in old-style wagons).

The company's products are actively promoted in the global market. The plant obtained the status of supplier for the largest railway operator and infrastructure owner in Europe, Deutsche Bahn in 2018, and subsequently signed a contract for supply of multiple-unit flatbed wagons for operation in the European market.

Sales area: Russia, Europe, North and South America, the Middle East, Central Asia, Africa



#### **EXPORT PRODUCTS**

- Open wagons
- Flat wagons
- Hopper car for transportation of bauxite
- Components for wagons

#### **FACTS**



start of manufacturing



**8990 EMPLOYEES** enterprise staff amount



#### **18,400 FREIGHT CARS** annual production capacity of the enterprise

#### **130 MLN TONS OF CARGO**

transported in TVSZ gondola cars within 5 years of work in the CIS railway network

#### CONTACTS



Address: 187556, Russia, Leningrad Region, Tikhvin district, Tikhvin, Industrial Site Phone: +7 (81367) 3-16-80 E-mail: info@tvsz.ru

tvsz.ru



#### **ENTERPRISE DESCRIPTION**

Tosno Mechanical Plant (ToMeZ) is the largest manufacturer of utility equipment, detatchable and interchangeable equipment. Production capacity of the enterprise ensures high quality of manufactured products through modern high-performance CNC equipment. The equipment is completed with hydraulic cylinders, a control system, own production brush disks.

The company has the widest range of snow removing boards among the utility vehicles manufacturers in Russia. ToMeZ manufactures equipment for road construction, maintenance of airfields, and performs re-equipment of vehicles registered in the State Road Safety Inspectorate.



#### **EXPORT PRODUCTS**

- Detachable and interchangeable equipment of municipal vehicles
- Parts of bucket elevator, hatch for asphalt concrete plant

## **FACTS**



Start of manufacturing



**250 EMPLOYEES** Enterprise staff amount



## THE WIDEST RANGE

Of snowplows among manufacturers in Russia

#### **15 TYPES**

Compbined machines for road maintenance

#### CONTACTS



Address: 187000, Russia, Leningrad Region, Tosno, Promyshlennaya st., 1

Phone: +7 (812) 318-14-18 E-mail: tomez@tomez.ru

tomez.ru







VECTOR LLC is a modern facility producing car trailers "LAV" for transportation of various cargoes (boats, motorboats, jet boats, quadricycles, motor bikes, snow-scooters, passenger cars, air-cushion vessels, helicopters, special machinery. All products have vehicle type approval of the Customs Union and quality and safety certificates. Bodies and frames of trailers are galvanized, therefore they may be used in any weather conditions.

The company has its own design and engineering department, advanced equipment stock, and wide dealer network. Key customers: public and private entities, individuals.

Sales area: Russia, CIS and EU countries



#### **EXPORT PRODUCTS**

Car trailers

#### **FACTS**



start of manufacturing



## **70 EMPLOYEES**

enterprise staff amount



#### > 100,000 TRAILERS

produced by the company since operation start

#### > 70 MODELS

the general product range with regard to modifications

#### **CONTACTS**



Address: 198323, Russia, Leningrad Region, Lomonosovskiy district, Gorelovo, Volkhonskoe highway, 4 Phone: +7 (812) 448-45-80

E-mail: vector97@mail.ru vector-trailer.ru

#### **ENTERPRISE DESCRIPTION**

ZAVOD PIRS JSC specializes in the development and production of components for conveyor lines: conveyor rollers (the largest share in the production volume), roller supports, drums, roller chains. The products of the plant are manufactured using the latest high-performance equipment in the world.

The proposed solutions help enterprises to reduce the conveyor operation costs. The products have been tested and successfully used at the largest coal mines and enterprises throughout the Russian Federation.

Sales area: Russia, Finland, Estonia, Germany, Poland, CIS

#### **EXPORT PRODUCTS**

 Components for conveyor systems

## **FACTS**



Start of manufacturing



#### **150 EMPLOYEES**

Enterprise staff amount



#### **1,500 ROLLS**

Daily production capacity

#### 3,000 MM

Maximum length of the rollers produced



## **CONTACTS**



Otradnoe, Centralnaya st., 4 Phone: +7 (812) 702-26-08 E-mail: pirs@zavodpirs.ru

zavodpirs.ru

## **LIST OF PRODUCTS**

## TIMBER PROCESSING **INDUSTRY**

| Cabinet-work furniture20                         |
|--|
| Cardboard package                                |
| (incl. specialized one)21,22                     |
| Cement-bonded particle boards                    |
| Corrugated cardboard package 16, 24              |
| Embossed 3D board of coniferous wood $\dots$ .12 |
| Filter paper                                     |
| (for cars, labs, and vacuum cleaners)15          |
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| HPM machining centers                                  |
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| FOR NOTES |  |
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#### EXPORT SUPPORT CENTRE OF LENINGRAD REGION

#### **ANO «Industry Development Centre of Leningrad Region»**

The Center renders a wide range of services that support launching of products made by the companies of the Leningrad Region in foreign markets. Kinds of support: export audit, marketing research and materials, business missions and exhibitions, selection of counterparties, training in the field of foreign economic activities, consultations on products adaptation, certification, barriers, available state support measures, online trade.

64 B Malookhtinsky avenue, office 406, Saint Petersburg, 195112, Russia +7 (812) 644-01-24 info@crplo.ru www.crplo.ru Instagram: @crp\_lo Facebook: @crp.lenobl

# FRONT OFFICE FOR INVESTOR RELATIONS OF THE ADMINISTRATION OF LENINGRAD REGION

#### **Economic Development Agency of Leningrad Region**

Front Office provides investors support on "one-stop-shop" principle which includes informational and consulting support, selection of investment sites according to the requirements of projects, provision of engineering and transport support. Front Office creates conditions for successful implementation of investment projects and establishes constructive dialogue with business.

64 B Malookhtinsky avenue, office 402, Saint Petersburg, 195112, Russia +7 (812) 644-01-23 marketing@lenreg.ru www.lenoblinvest.ru Facebook, Instagram: @lenoblinvest

# COMMITTEE FOR ECONOMIC DEVELOPMENT AND INVESTMENT ACTIVITY OF LENINGRAD REGION

The Committee performs control in the field of economic policy of the Leningrad Region, including strategic planning and preparation of territory development forecasts, coordination of activities related to enhancement of industrial, scientific, HR and innovation potential of the territory.

6A Lafonskaya street, Saint Petersburg, 191124, Russia +7 (812) 611-52-28 econ@lenreg.ru www.econ.lenobl.ru



#### 100 EXPORTERS AND EXPORT-ORIENTED COMPANIES OF LENINGRAD REGION.

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